



Energy+Environmental Economics

# Arizona Transportation Electrification Plan, Phase II

Stakeholder Workshop #2

November 10, 2020

Lakshmi Alagappan, Partner  
Eric Cutter, Senior Director  
Ben Shapiro, Senior Consultant  
Robbie Shaw, Consultant



## + E3 Presentation (2:00 – 3:00pm)

- Introduction
- Market Assessment Highlights
- Cost Benefit Analysis: Summary Results
- Air Quality Potential: Summary Results
- Q&A

## + Working Group Updates (3:00 – 4:00pm)



Energy+Environmental Economics

# Introduction



# Recall the workstreams which will culminate in the Phase II TE Plan

-  Industry Update (complete)
-  Stakeholder Workshops
-  Market Assessment
-  Air Quality Potential & Analysis
-  Cost-Benefit Analysis
-  Gaps Analysis & Proposed Actions
-  TE Plan & Statewide Goal



# Today we'll focus on the primary analytical tasks, as well as share-outs from Working Groups

 Industry Update (complete)

 Stakeholder Workshops

 Market Assessment

 Air Quality Potential & Analysis

 Cost-Benefit Analysis

 Gaps Analysis & Proposed Actions

 TE Plan & Statewide Goal

**Focus of Today's Presentation from E3**

**+ Updates from Working Groups**



# At Workshop 3 (Jan. 2021) E3 will present a draft Gaps Analysis & TE Plan, informed by Working Group input

 Industry Update (complete)

 Stakeholder Workshops

 Market Assessment

 Air Quality Potential & Analysis

 Cost-Benefit Analysis

 Gaps Analysis & Proposed Actions

 TE Plan & Statewide Goal

Input from Working Groups



Workshop 3 (January)



# EV adoption forecasts are distinct from more ambitious EV goals

- + The Cost-Benefit and Air Quality Potential analyses consider both a base case EV forecast and a **high adoption scenario**

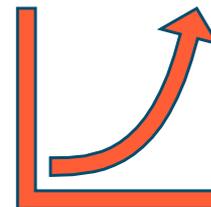
## Base Case

- + Forecast based on
  - Vehicle, fuel, electricity costs
  - Technology progress (e.g., EV range)
  - Charging infrastructure availability
- + A *Business-as-Usual* scenario, based on prior EV adoption modeling by APS and TEP



## High Adoption Case

- + Aspirational goal *above and beyond* the forecast
- + One desired outcome of this stakeholder process is to put forth a goal of this nature in the final Phase II TE Plan
- + Reaching such a goal *requires concerted efforts from all TE stakeholders*





Energy+Environmental Economics

# Arizona TE Market Assessment



# What is the goal of conducting this market assessment?

## + Aims:

1. Describe and quantify vehicle segments in Arizona to help assess potential for electrification
2. Identify existing electrification efforts across the state

## + Assessment is based on publicly-available data, research, and interviews

## + Significant detail included here (and in Appendix); presentation can be used as reference for participants.

- Sources in *Notes* section of slides

## + What are we missing?

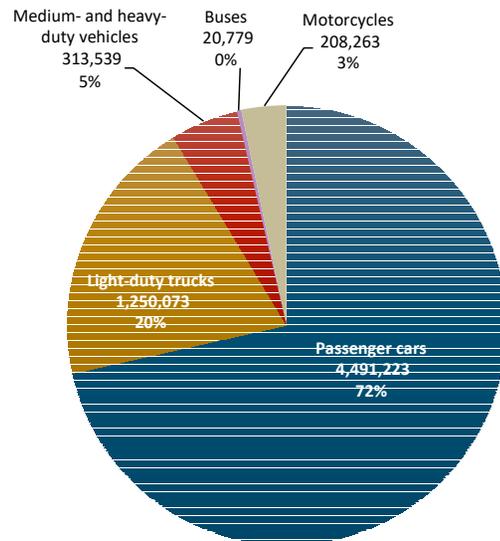
- Stakeholder input (primarily through Working Groups) can help to ensure that the Phase II TE Plan provides a comprehensive view of the Arizona transportation landscape, including current electrification efforts
- Is data available on vehicle inventories and electrification opportunities within native communities?



# Arizona has 6.3 million registered on-road vehicles, mostly cars and light-duty trucks

## On-road gasoline or diesel vehicles registered in AZ\*

\*As of January 2020



Over 90% of registered vehicles are **passenger cars** and **light-duty trucks**

Source: Arizona Department of Transportation (ADOT)

## + ~4.5 million registered passenger cars, 1.3 million light-duty trucks

- ~70,000 of these are rentals
- Prior to COVID-19, over 75% of Arizona commuters were driving alone to work

## + Cities and universities also have large light-duty fleets

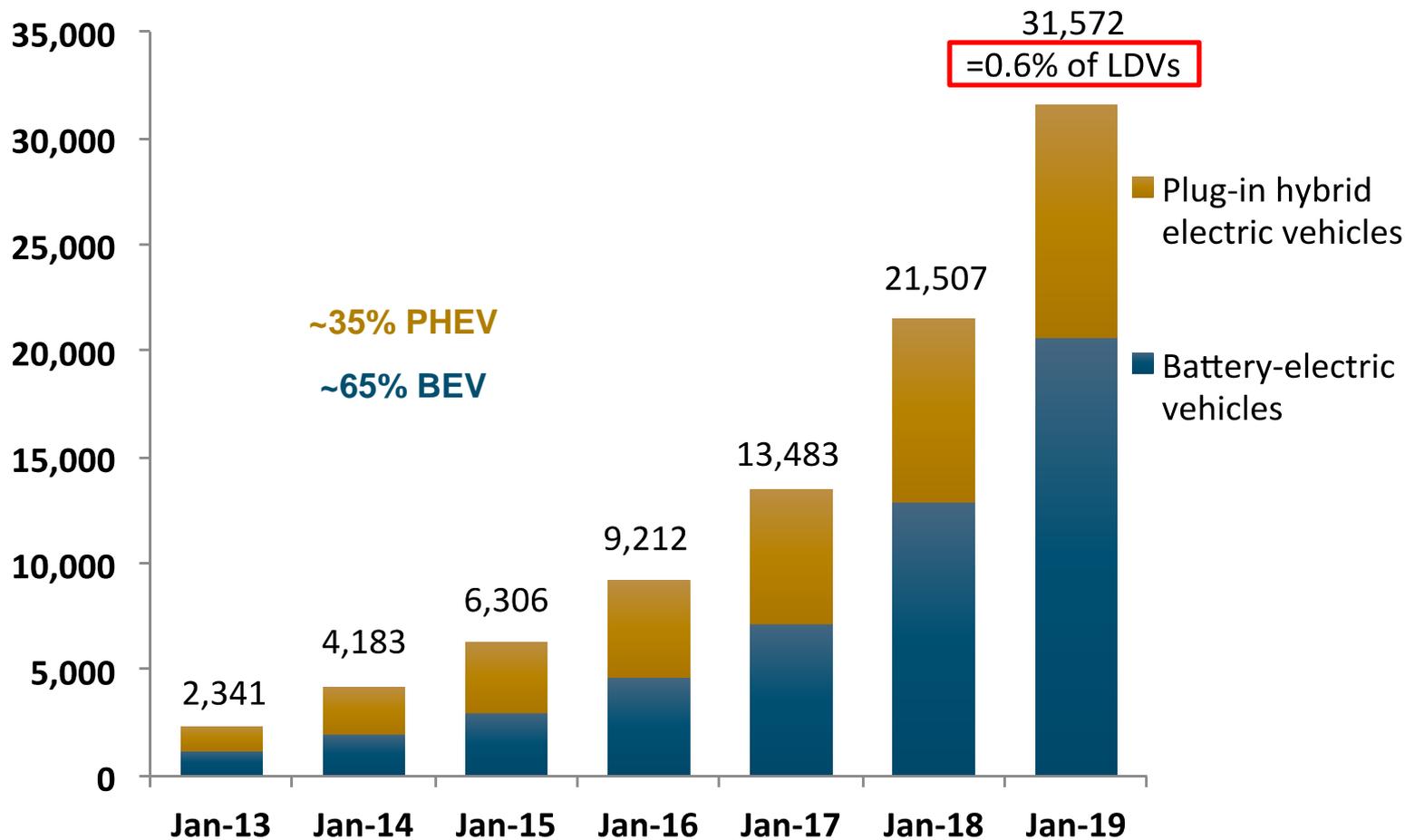
- E.g., ~2,500 sedans in the City of Phoenix fleet
- 330 LDVs / vans at Northern Arizona University; 680 at Arizona State University

## + Rideshare vehicle counts are not publicly available; not registered as such in Arizona



# PEVs have been increasing, but are still only 0.6% of light-duty vehicles on Arizona roads

Light-duty Plug-in Electric Vehicles Registered in Arizona



Source: Electric Power Research Institute



# Trajectory of LDV electrification depends on interconnected stakeholder actions, markets

## + Lyft and Uber have both recently announced commitments to electrify 100% of US rides by 2030

- Modeling by E3 and Lyft shows PEVs can be cost-effective for full-time drivers, though barriers remain



Source: Lyft

## + Numerous local-level initiatives support TE across Arizona, for example:

- Many cities have put forth emissions targets, requiring GHG reductions from transportation as well as other sectors (e.g., Phoenix, Tucson, Flagstaff)
- City of Flagstaff EV pre-wiring requirements in new construction
- Pima County aims to replace 120 sedans w/ EVs by FY 2023
- Arizona universities are making early inroads into electrifying their light-duty fleets and assessing results

## + E3 has modeled several adoption trajectories as part of the cost-benefit analysis, reflecting different potential levels of vehicle electrification



# Arizona has ~21K total buses on its roads, many of which are school buses

- + 20,779 buses registered with the Arizona Department of Transportation
  - 62% diesel, 38% gasoline
- + ~7,200 (35%) are yellow school buses
  - Prior to COVID-19, almost 300,000 students rode school buses every day, making it the most used mode of public transport in the state
- + Arizona's first electric school bus hit the road in January 2020 (Phoenix Union High School District)



Source: League of Conservation Voters



# Phoenix, Tucson, Flagstaff & Yuma operate ~1,200 transit buses

| City         | Agencies                       | Count of $\geq 35$ ft buses in fleet |
|--------------|--------------------------------|--------------------------------------|
| Phoenix*     | Valley Metro & City of Phoenix | 939                                  |
| Tucson       | Sun Tran                       | 253                                  |
| Flagstaff    | Mountain Line                  | 29                                   |
| Yuma         | Yuma County Area Transit       | 24                                   |
| <b>Total</b> |                                | <b>1,245</b>                         |

\*Including Glendale & Scottsdale shuttles & Regional Connectors)

- + Agencies also operate significant fleets of paratransit and other vehicles
- + Valley Metro is trialing a route with battery electric buses from 3 manufacturers to assess performance
- + Sun Tran launched first battery electric bus route in May 2020; received federal Low-No grant funding to take receipt of five in 2021 and an additional five in 2022
  - TEP provided charging infrastructure for initial bus & committed to in-kind funding for chargers and associated infrastructure as part of the Low-No grant
- + Mountain Line has adopted an ambitious electrification plan to purchase battery electric buses on replacement of existing vehicles: full fleet by 2032



# Universities & the National Park Service operate smaller bus fleets

- + **Universities operate or host smaller fleets, and are currently investigating the potential for electrifying**
  - 26 buses at Northern Arizona University
  - 10 buses at Arizona State University
  - *E3 is confirming the count for University of Arizona*
- + **National Park Service operates 40 shuttle buses at the Grand Canyon and is working with utility to assess feasibility of electrification**
- + **Significant remaining bus count suggests several thousand privately-owned tour, shuttle & event buses in AZ; electrification challenges for these will vary**





# Arizona has ~314K registered on road medium- and heavy-duty trucks

- + After passenger vehicles, this vehicle segment represents the largest TE opportunity (by # of vehicles)
- + Many of these trucks are gasoline-powered (73%), with the remainder running on diesel
- + Beyond in-state registrations, Arizona also sees a lot of ‘through trips’ which start & end outside the state
  - 61% of AZ’s truck tonnage & 62% of truck cargo value as of 2013
  - Governor Ducey also aims to grow flows across the Arizona-Mexico border
    - 2018 announcement of \$134M to build out highway from Mariposa Port of Entry to Interstate 19

## Vehicle Classes

Medium-Duty

Heavy-Duty

|                                      |  |  |  |  |
|--------------------------------------|--|--|--|--|
| <b>CLASS 1</b> 6,000 lbs or less     |  |  |  |  |
| <b>CLASS 2</b> 6,001 to 10,000 lbs   |  |  |  |  |
| <b>CLASS 3</b> 10,001 to 14,000 lbs  |  |  |  |  |
| <b>CLASS 4</b> 14,001 to 16,000 lbs  |  |  |  |  |
| <b>CLASS 5</b> 16,001 to 19,500 lbs  |  |  |  |  |
| <b>CLASS 6</b> 19,501 to 26,000 lbs  |  |  |  |  |
| <b>CLASS 7</b> 26,001 to 33,000 lbs  |  |  |  |  |
| <b>CLASS 8</b> 33,001 to REALLY HUGE |  |  |  |  |



# Additional results are included in the Appendix and will be detailed in final report

- + Arizona trucking freight volume projections and TE opportunity
- + Global investments in truck electrification and implications for AZ
- + Arizona Truck Stop Electrification opportunity and statistics
- + Airport ground supply equipment electrification in Phoenix and Tucson





Energy+Environmental Economics

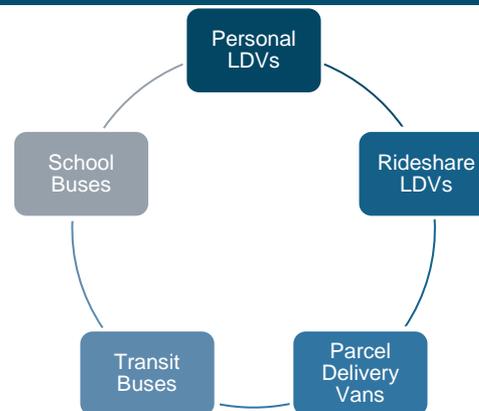
# TE Cost Benefit Analysis



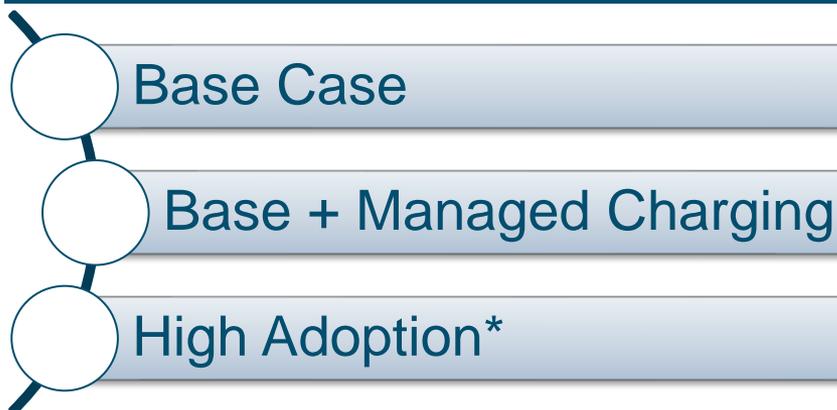
# E3 conducted a cost-benefit analysis (CBA) for five different types of EVs

- + Five vehicle segments assessed through the CBA
- + Costs and benefits analyzed under three different adoption scenarios
  - Base case informed by recent APS and TEP adoption forecasts
  - High adoption scenario pegged to Rocky Mountain Institute national goal (50 million EVs by 2030)

## Vehicle Segments (5)



## Adoption Scenarios (3)

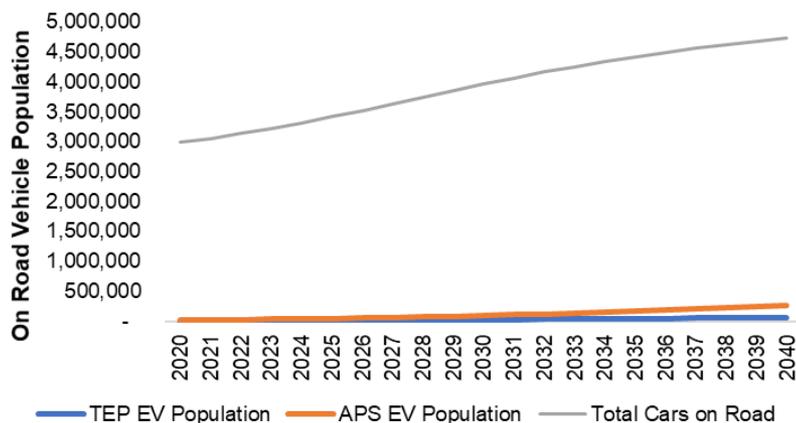


\* High adoption scenario includes managed charging assumption



# Adoption forecasts based on existing APS & TEP modeling and a separate “High Adoption” scenario

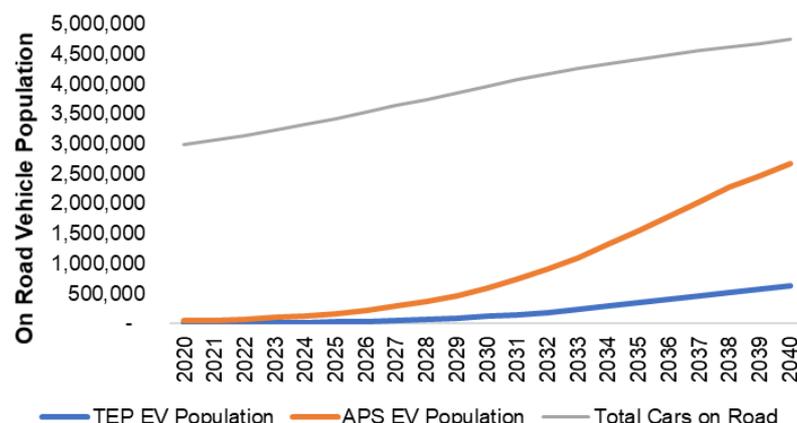
## Base Case Adoption, Personal LDVs



### + Base case provided by APS and TEP, developed through separate modeling effort

- Can be considered a *Business-as-Usual* scenario
- Reaches 7% on road personal LDVs electrified by 2030

## High Adoption, Personal LDVs



### + High Adoption Case pegged to Rocky Mountain Institute goal

- Pegged to 1.5° C global target
- Reaches 20% on road personal LDVs electrified by 2030
- Source: [Rocky Mountain Institute](#)

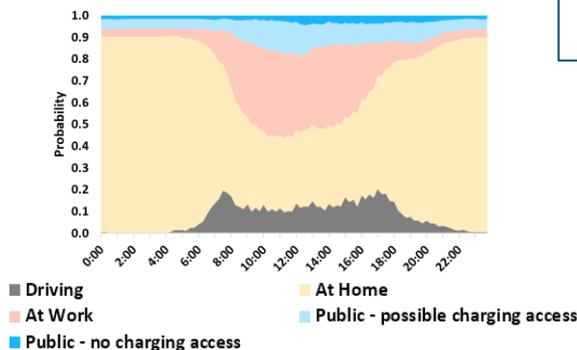


# General CBA Methodology

## Step 1

### Driving Profiles

Urban Weekday Location Probability



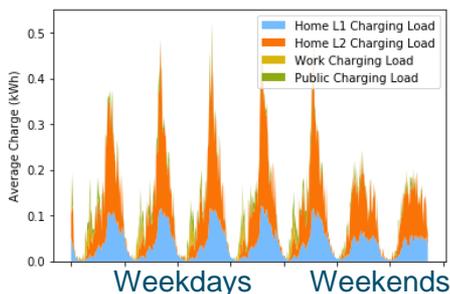
### Markov Chain Monte Carlo Method

#### Key Inputs

- National Household Travel Survey Driving Data
- OEM Driver Data
- EVSE Charging Data

## Step 2

### Charging Profiles



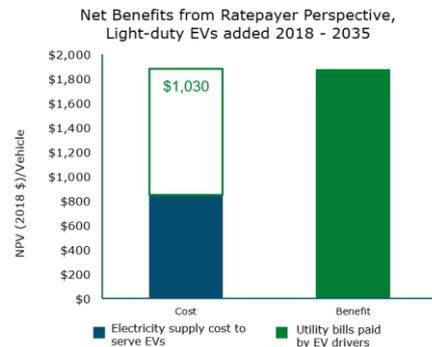
### EV Load Shape Tool

#### Scenarios & Features

- Unmanaged charging
- Managed charging based on rates
- Charging by location

## Step 3

### Cost Benefit Analysis



Illustrative CBA Results

### EV Cost Benefit Analysis Tool (EV Grid)

#### Core Outputs

- Cost Tests
  - Participant Cost Test (PCT)
  - Ratepayer Impact Measure (RIM)
  - Societal Cost Test (SCT)
- Net Emissions Impacts
- Peak Load Impacts



# EV costs and benefits were assessed from three perspectives

- + **Participant:** *How does cost of ownership compare to a conventional vehicle?*
- + **Ratepayer:** *What happens to electricity rates?*
  - *(Does marginal bill revenue cover electricity supply costs?)*
- + **Societal:** *What are the direct and indirect costs and benefits to Arizona?*

## Cost & Benefit Components by Perspective

| Cost/Benefit Component                   | Participant Cost Test (PCT) | Ratepayer Impact Measure (RIM) | Societal Cost Test (SCT) |
|--|-----------------------------|--------------------------------|--------------------------|
| Incremental EV cost                      | Cost                        |                                | Cost                     |
| Federal EV tax credit                    | Benefit                     |                                |                          |
| EV O&M savings                           | Benefit                     |                                | Benefit                  |
| Fuel savings                             | Benefit                     |                                | Benefit                  |
| Electricity supply costs for EV charging |                             | Cost                           | Cost                     |
| Charging infrastructure cost             | Cost                        |                                | Cost                     |
| Electricity bill for EV charging         | Cost                        | Benefit                        |                          |
| Environmental benefits                   |                             |                                | Benefit                  |



# Transportation electrification provides net benefits in both APS and TEP

## + Bookends

- Low: Base Case Adoption + Unmanaged Charging
- High: High Adoption + Managed Charging

## + Significant net benefits in both utilities

- Aggregated results, all vehicle types
- Results are primarily driven by personal LDVs

## + Results present the lifetime net present value (a benefit) of vehicles adopted between 2020 and 2040

- Analysis window extends through 2053 to account for full lifetime of all vehicles

## + Ratepayer benefits equate to reductions in electricity rates for all customers

### Base Adoption, Unmanaged Charging (Net Present Benefit, \$ million)

| Utility | PCT   | RIM     | SCT     |
|---------|-------|---------|---------|
| APS     | \$565 | \$1,112 | \$1,732 |
| TEP     | \$109 | \$407   | \$509   |

### High Adoption, Managed Charging (Net Present Benefit, \$ million)

| Utility | PCT     | RIM     | SCT      |
|---------|---------|---------|----------|
| APS     | \$5,660 | \$9,209 | \$15,851 |
| TEP     | \$997   | \$3,023 | \$4,092  |



# Key CBA findings by vehicle segment



## Personal LDVs

- Significant **benefits to participants, ratepayers and society**
- Constitute more than **80% of the net benefits across all vehicle types studied**



## Transportation Network Companies (e.g., Lyft & Uber)

- Small benefits to drivers (high charging cost from public charging)
- **Large benefits to society** (high annual miles driven)



## Transit Buses

- **Large emission savings** from replacing diesel and compressed natural gas (CNG) usage



## School Buses

- **High incremental vehicle costs** and **low VMT** lead to **net costs** for drivers



## Parcel Vans

- **Benefits to participants, ratepayers and society**



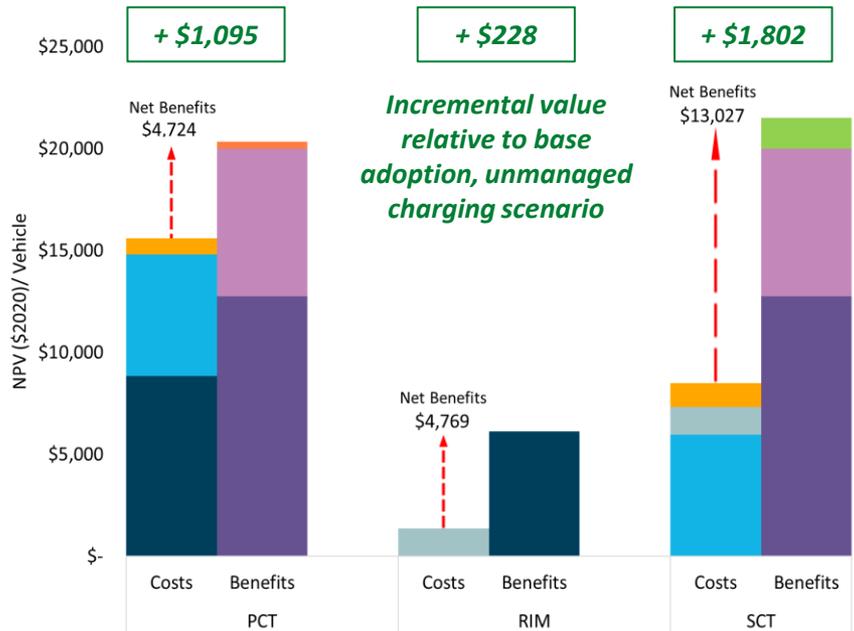
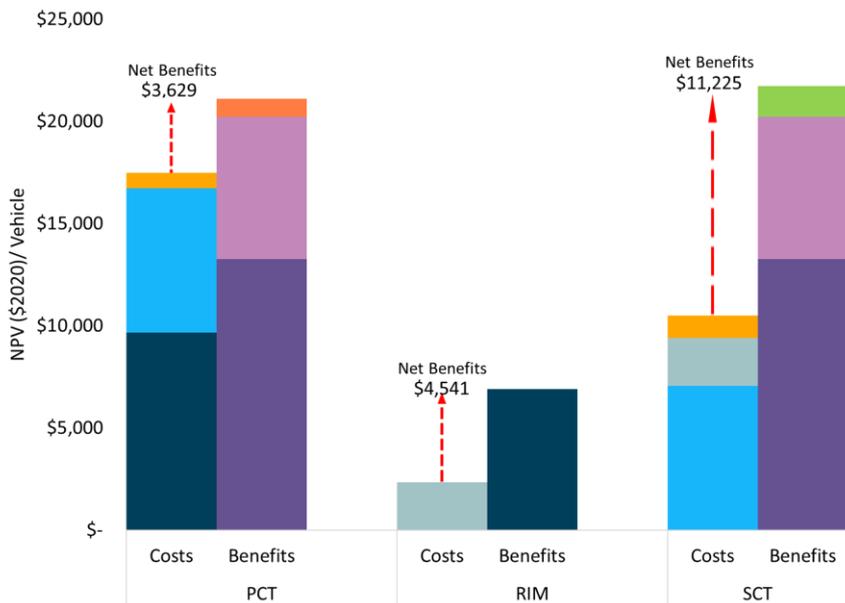
# Across all three cost tests, personal LDVs provide significant net benefits per vehicle

## APS Results



### Base Adoption, Unmanaged Charging

### High Adoption, Managed Charging



#### Costs

- Utility Bills
- Incremental Upfront Vehicle Costs
- Electricity Supply Costs
- Charging Infrastructure Costs

#### Benefits

- Avoided Gasoline
- O&M Savings
- Tax Credits & Rebates
- Emissions

*Note: differences in results between scenarios predominantly due to managed vs. unmanaged charging; however smaller differences due to adoption assumptions exist (vehicles adopted later in study horizon have lower incremental costs, but do not receive tax credits).*



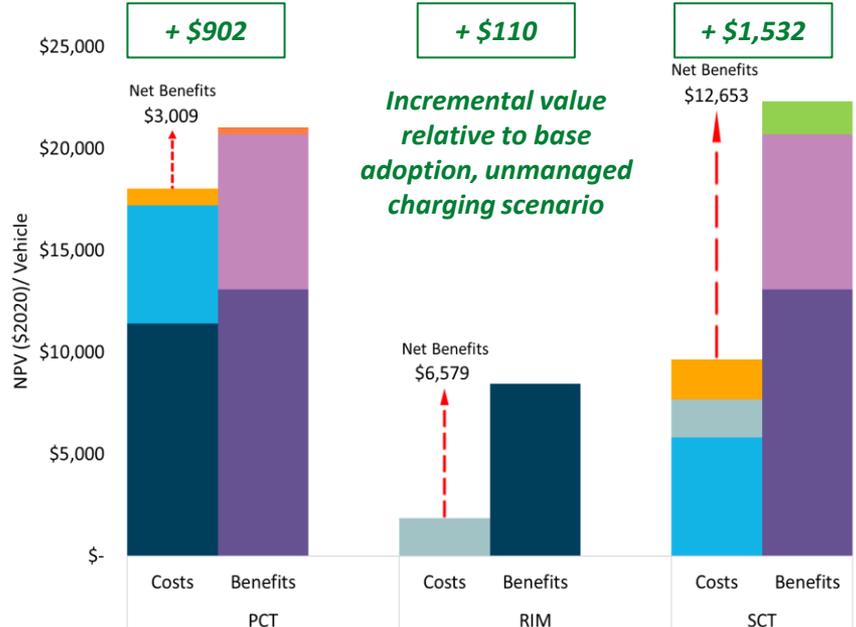
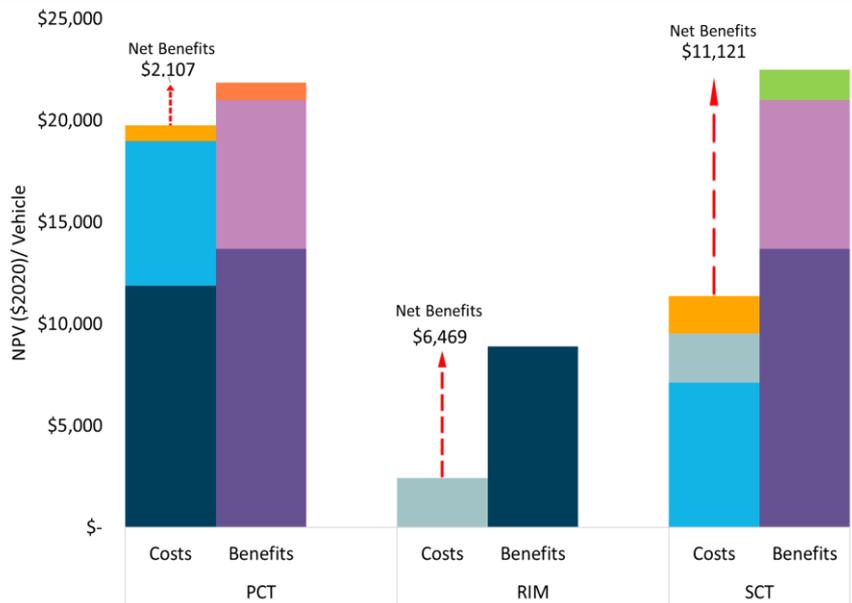
# Across all three cost tests, personal LDVs provide significant net benefits per vehicle

## TEP Results



### Base Adoption, Unmanaged Charging

### High Adoption, Managed Charging



- |                                     |                         |
|-------------------------------------|-------------------------|
| <b>Costs</b>                        | <b>Benefits</b>         |
| ■ Utility Bills                     | ■ Avoided Gasoline      |
| ■ Incremental Upfront Vehicle Costs | ■ O&M Savings           |
| ■ Electricity Supply Costs          | ■ Tax Credits & Rebates |
| ■ Charging Infrastructure Costs     | ■ Emissions             |

*Note: differences in results between scenarios predominantly due to managed vs. unmanaged charging; however smaller differences due to adoption assumptions exist (vehicles adopted later in study horizon have lower incremental costs, but do not receive tax credits).*



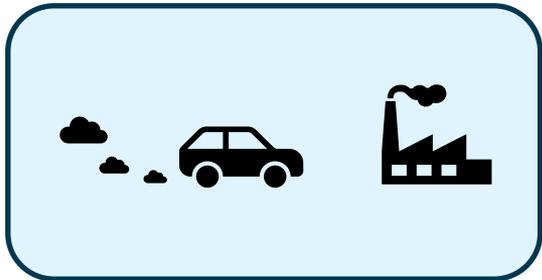
Energy+Environmental Economics

# Air Quality Co-Benefits Analysis

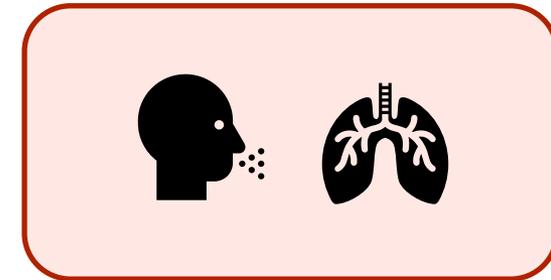
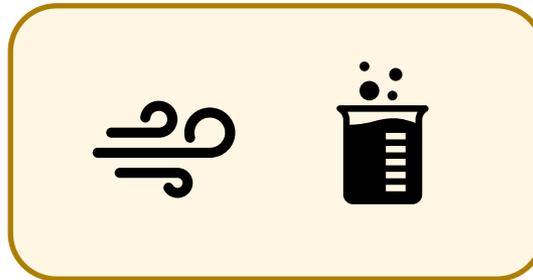


# To model health co-benefits of TE impacts on air quality, E3 used emissions outputs from the cost-benefit analysis and the EPA COBRA tool

## Cost Benefit Analysis



## COBRA



Direct criteria pollutant emissions estimated for scenarios in main cost-benefit analysis

Changes in ambient air quality resulting from scenarios estimated in COBRA, using estimates of atmospheric transport and chemistry

Impact of air quality changes on human health estimated in COBRA, and monetized

Result of this analysis is the **monetized air quality co-benefits** for each adoption scenario and vehicle type

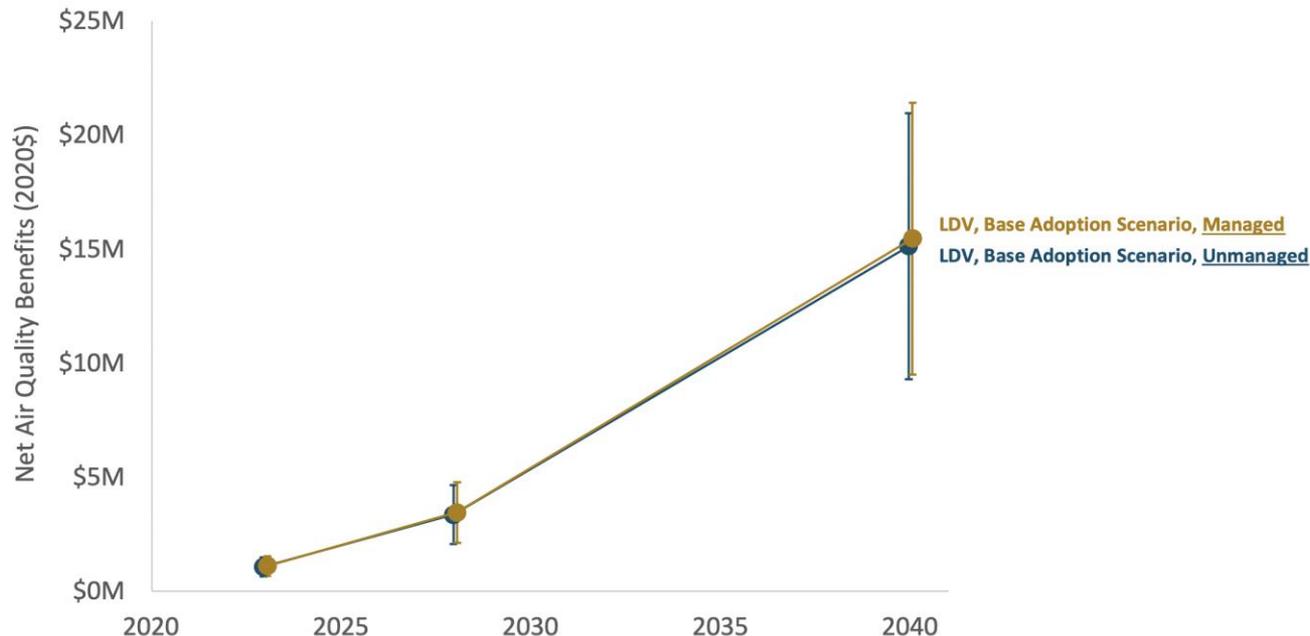


# Air quality impacts and the effects of managed charging, personal LDVs

- + Results show a **positive net air quality benefit from LDV electrification**, accounting for both increased electric generation emissions, and decreased direct emissions from vehicles
- + **Managed charging shows relatively small air quality impact**

## Net air quality co-benefits from LDV electrification

Managed vs unmanaged charging scenarios



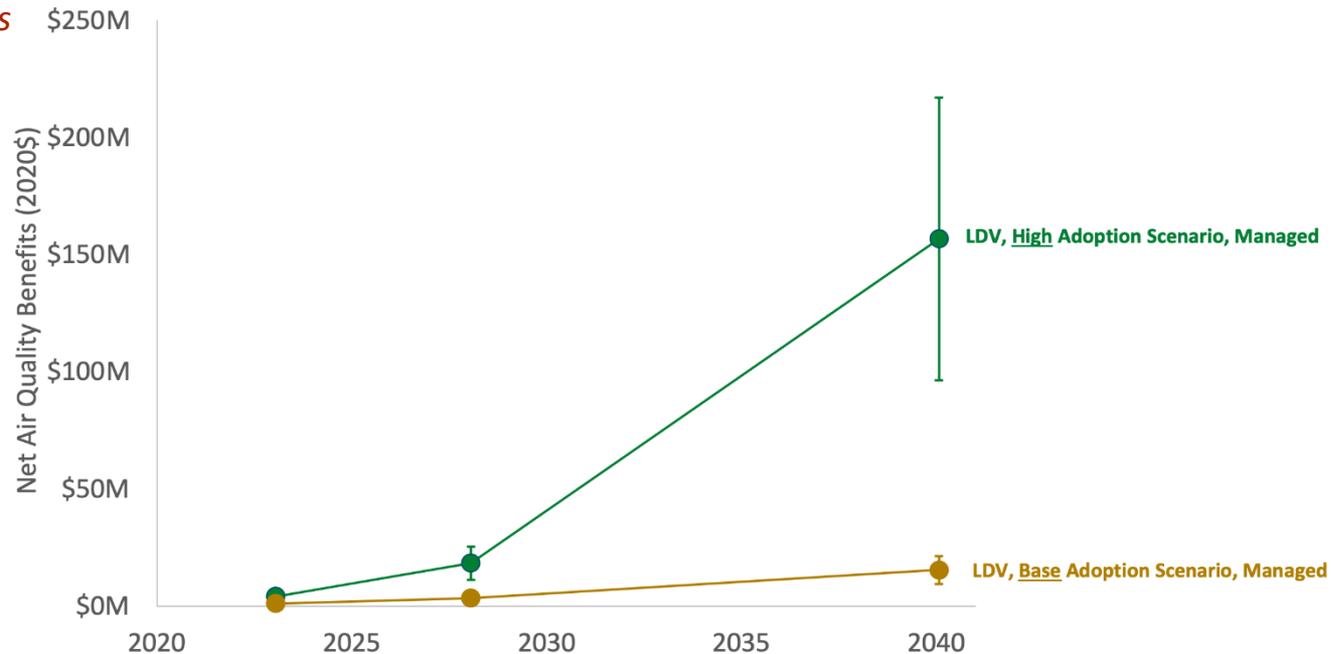


# The larger number of vehicles electrified in the high adoption scenario drives greater benefits

- + High adoption scenario shows **significantly higher air quality co-benefits**, even in near term when electric grid is not as clean

Net air quality co-benefits from LDV electrification  
High vs Base adoption scenarios

*Note axis change*



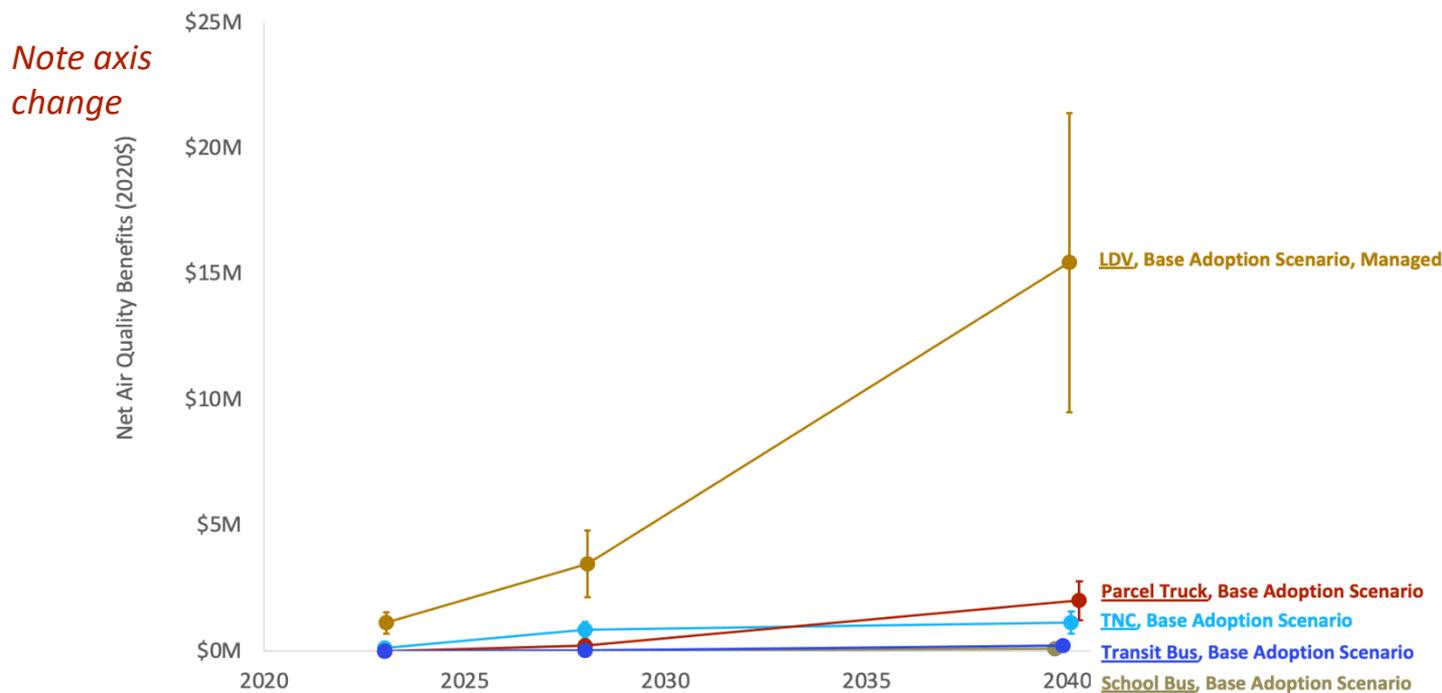


# All vehicle segments show positive net air quality benefits, but LDV impact dominates

- + Electrification has positive net air quality benefits across all vehicle segments modeled, but impact is highest by far in LDVs due to higher amount of displaced vehicle emissions

## Net air quality co-benefits from electrification

Comparison across vehicle segments





Energy+Environmental Economics

# Q&A



# Thank You

Ben Shapiro, [ben.shapiro@ethree.com](mailto:ben.shapiro@ethree.com)

Robbie Shaw, [robbie@ethree.com](mailto:robbie@ethree.com)

Lakshmi Alagappan, [lakshmi@ethree.com](mailto:lakshmi@ethree.com)

Eric Cutter, [eric@ethree.com](mailto:eric@ethree.com)



# Consider attending the upcoming, 2<sup>nd</sup> annual *Arizona Transportation Electrification Forum*

## ARIZONA TRANSPORTATION ELECTRIFICATION FORUM

### Date and Time:

December 11th, 8:00 AM - 2:00 PM MST

### Join Us for a Virtual Discussion:

[www.azteforum.com](http://www.azteforum.com)

### Register Here:

[www.azteforum.eventbrite.com](http://www.azteforum.eventbrite.com)

**Plug In  
America.**

ORGANIZED BY

**ASU** ENERGY POLICY  
INNOVATION COUNCIL

**SWEET**



Energy+Environmental Economics

# Appendix

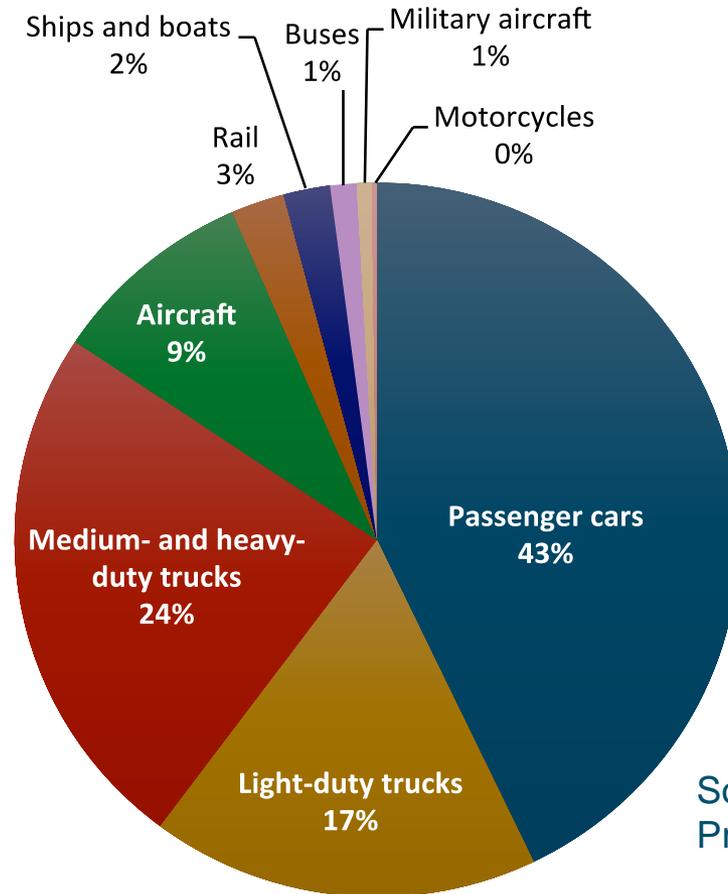


Energy+Environmental Economics

# Additional Market Assessment Slides



# US-wide transportation related carbon emissions driven primarily by passenger vehicles



Source: U.S. Environmental Protection Agency (2018 emissions)

+ Similar analysis could not be found for AZ



# Truck volume on Arizona's roads is increasing, presenting TE opportunities

## + Phoenix area is an emerging hub for distribution and warehouse space

- Annual sq. footage of warehouse and distribution space delivered around Phoenix has been increasing
- For example, Amazon has 5 fulfillment centers across Maricopa County, and 1 in Tucson

## + Truck tonnage in AZ is expected to nearly double between 2013 & 2040

| Forecast increase in freight moved by trucks, 2013 to 2040 |                         |                      |                 |                   |              |
|--|-------------------------|----------------------|-----------------|-------------------|--------------|
| <i>Measure</i>   | <b>Outbound from AZ</b> | <b>Inbound to AZ</b> | <b>AZ to AZ</b> | <b>Through AZ</b> | <b>Total</b> |
| <i>Tonnage</i>   | 89%                     | 114%                 | 75%             | 119%              | <b>99%</b>   |
| <i>Value</i>   | 247%                    | 200%                 | 130%            | 149%              | <b>161%</b>  |

Source: HDR analysis of IHS data in CPCS 2019 Arizona Truck Parking Study

## + These trends suggest increasing opportunities for electrification of medium- and heavy-duty trucking in the state



# 10 of the top 500 largest private truck fleets in the U.S. are headquartered in AZ

| Natiional Rank | Company                                  | Industry                 | City, State Headquartered | Total trucks, trailers & tractors |
|----------------|--|--------------------------|---------------------------|-----------------------------------|
| 8              | Republic Services Inc.                   | Sanitation               | Phoenix, AZ               | 18,652                            |
| 184            | Nuverra Environmental Solutions          | Sanitation               | Scottsdale, AZ            | 1,853                             |
| 200            | NPL / Northern Pipeline Construction Co. | Construction             | Phoenix , AZ              | 1,640                             |
| 201            | Sunstate Equipment Co. LLC               | Business Services        | Phoenix, AZ               | 1,626                             |
| 208            | Salt River Project                       | Utilities                | Tempe, AZ                 | 1,539                             |
| 221            | Arizona Public Service Co.               | Utilities                | Phoenix, AZ               | 1,423                             |
| 376            | Services Group of America                | Food Products            | Scottsdale, AZ            | 750                               |
| 386            | Shamrock Foods Co.                       | Food Products            | Phoenix, AZ               | 714                               |
| 415            | Truly Nolen                              | Business Services        | Tucson, AZ                | 637                               |
| 441            | Mobile Mini Inc.                         | Manufacturing/Processing | Tempe, AZ                 | 576                               |

Source: FleetOwner [Top 500 Private Fleets](#)

**+ Republic Services recently ordered 2,500 battery-electric collection trucks from Arizona-based Nikola**



# Global companies are investing in electric trucks; not clear when these will come to AZ

## + Delivery companies are making significant purchases of electric delivery vans to support sustainability goals

- **UPS** ordered 10,000 from Arrival to be deployed in US and Europe
- **DHL** bought electric van company StreetScooter in 2014; has thousands of electric delivery vans & planned to add 2,500 in 2019
- **Amazon** ordered 100,000 from Rivian
- **FedEx** ordered 1,000 Chanje V8100 for delivery in late 2020; slated to go to CA
- **Ikea** has committed to using EVs for all in-home furniture deliveries by 2025

## + PepsiCo has placed significant e-truck orders, so far deployed largely in CA; unclear if/when these will come to Frito-Lay facility in Casa Grande, AZ

- Large fleet of electric delivery trucks
- Ordered 100 Tesla Semis in 2017
- Took delivery of 6 Peterbilt MD battery electric trucks in 2019



Source: Frito-Lay



# Electrified Parking Spaces and Transport Refrigeration Units are another area of opportunity

- + **Electrified parking spaces (a.k.a., truck stop / truck terminal electrification) provide electric heating, cooling, Wi-Fi, TV, and other onboard appliances so that trucks don't have to idle**
  - Benefits include emissions reductions and improved air quality near truck stops, plus savings of 40-70% on operating costs during waiting periods
- + **Electrified transport refrigeration units use electric power to refrigerate freight using “shore power”**





# Electrified parking spaces & refrigeration are near-term opportunities in Arizona

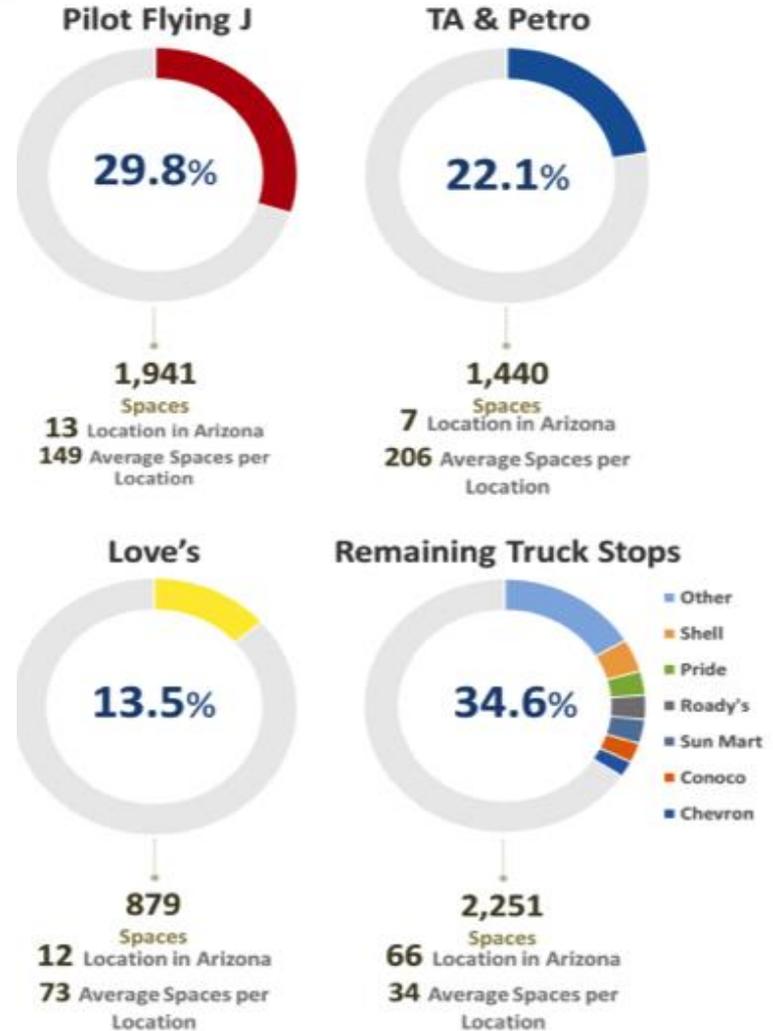
- + NREL electrified 50 truck stops across the country, incl. one in western AZ on the I-40
- + IdleAir and Shorepower provide electrified parking spaces within Arizona on I-10 and I-40
- + Maricopa County Air Quality Department covers up to 30% of the cost of electrified parking spaces
  - + Via U.S. EPA's Diesel Emissions Reduction State Clean Diesel Program
- + SRP offers a \$1,000 rebate to install truck stop electrification
  - + Has been used to support project with IdleAir at the Schneider Trucking Terminal





# Arizona has 129 truck parking locations open to the public

- + These provide > 7,000 truck parking spaces statewide.
  - ~ 93% are provided by the private sector; 7% provided by ADOT
  - Of the private sector spaces, the top 3 companies -- Pilot/Flying J, TA-Petro, and Love's -- provide > 65%
- + ADOT has identified shortages of publicly-accessible truck parking in the state; implementing \$10M in National Highway Freight Program to improve truck parking
- + Public data on the number of parking spaces as truck *terminals* (private parking facilities that are not open to the public) is not available



Source: CPCS Analysis of Trucker Path Data  
 Publicly-accessible truck parking spaces provided by the private sector, by company. Source: CPCS 2019 Arizona Truck Parking Study, for ADOT



- + Airlines typically supply their own Ground Support Equipment (GSE)
- + Phoenix Airport's own fleet includes:
  - Have also installed 13 Level 1 and 20 Level 2 charging stations at airport parking
- + Tucson Airport has 45 GSE vehicles & is assessing electrifying them, as well as preconditioned air units and tug vehicles



Source: Jetex



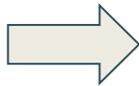
Energy+Environmental Economics

# **Additional Cost Benefit Analysis Slides**



# EV Cost Benefit Analysis (CBA) Tool Overview

## Key Inputs

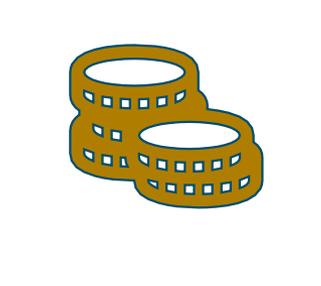
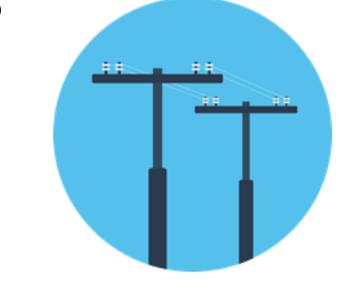
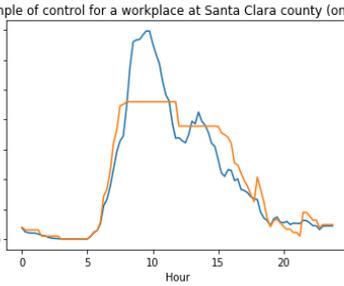


## CBA Results

### EV Load Shapes

### Utility Marginal Costs

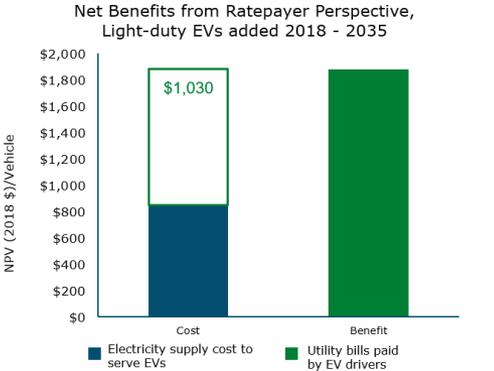
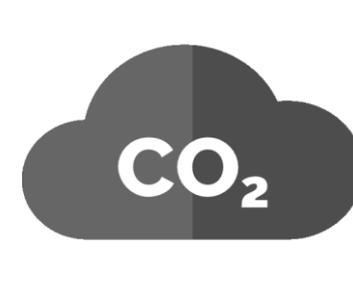
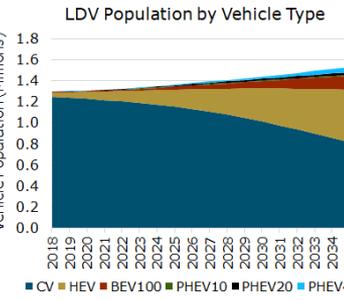
### Utility Rates



### EV Adoption Forecasts

### Emissions

### Gas Prices



Illustrative CBA Results

- Costs and benefits from different stakeholder perspectives\*
- Comparison of smart charging versus unmanaged charging scenarios

\*E.g., Participant Cost Test (PCT), Ratepayer Impact Measure (RIM), Societal Cost Test (SCT)



# CBA Input Assumptions

## Key input assumptions and data sources

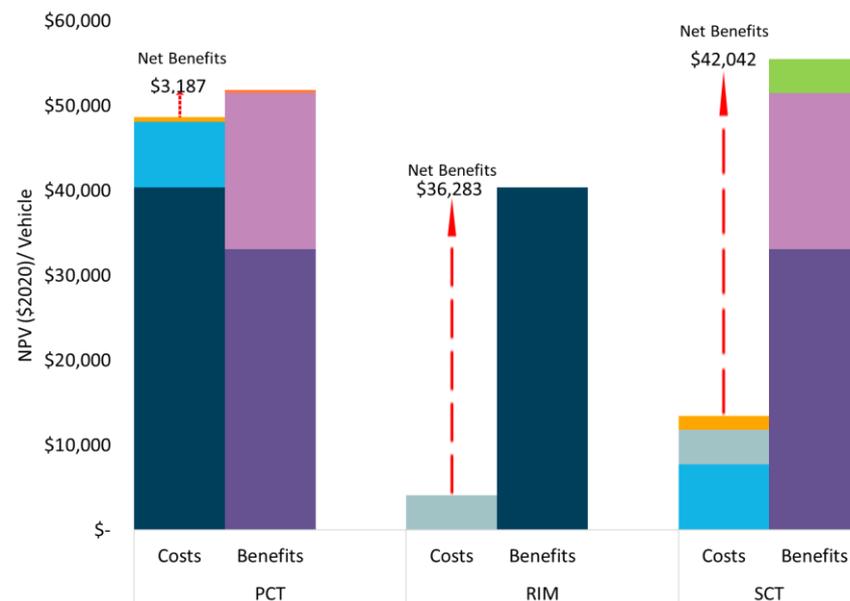
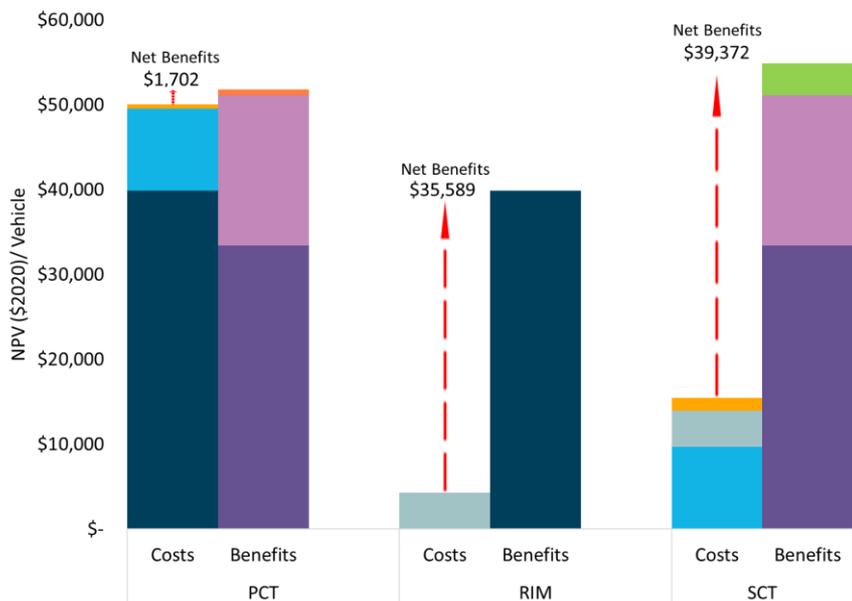
| Input                             | Source  |
|-----------------------------------|---|
| <b>EV Load Shapes</b>             | National Household Travel Survey, E3 EV Load Shape Tool. Managed charging load shapes were optimized against utility rates.   |
| <b>Marginal Electricity Costs</b> | Marginal energy and capacity costs (generation, transmission and distribution capacity) and loss factors were provided by TEP and APS.  |
| <b>Electricity Rates</b>          | Residential, Public and Workplace EV specific rates were provided by APS and TEP.   |
| <b>Adoption Forecasts</b>         | Base Case adoption forecasts were provided by APS and TEP and were developed through previous modeling efforts.<br><br>High Adoption Case forecasts were pegged to the Rocky Mountain Institute (RMI) national goal of 50 million on road EVs by 2030, which is aligned with achieving global carbon emissions reduction targets in line with limiting global warming to 1.5°C. |
| <b>Emissions</b>                  | Electricity: utility resource planning models<br>Gasoline: Argonne National Laboratory assumptions  |
| <b>Gasoline Prices</b>            | EIA mid forecast  |



# TEP TNC per-vehicle Cost Test Results

## Base Adoption, Unmanaged Charging

## High Adoption, Managed Charging



### Costs

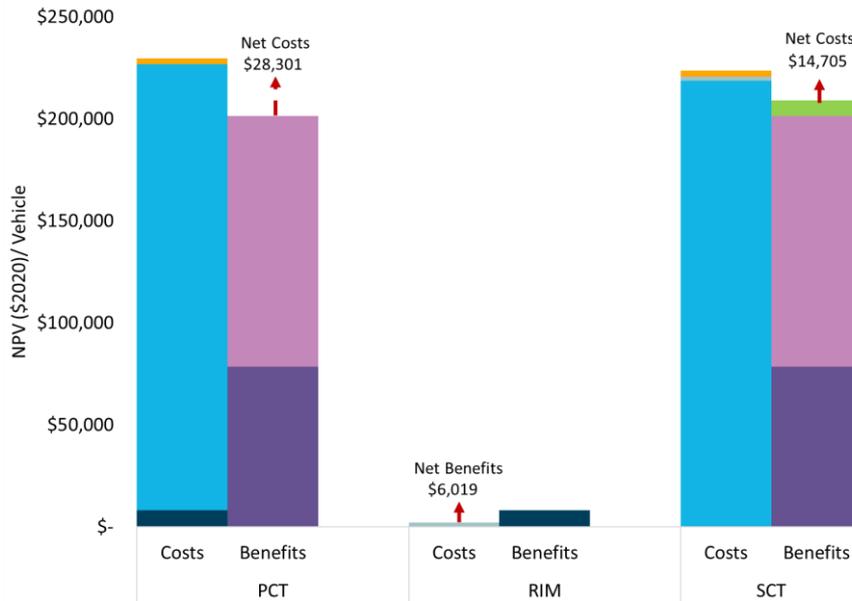
### Benefits

- Utility Bills
- Avoided Gasoline
- Incremental Upfront Vehicle Costs
- O&M Savings
- Electricity Supply Costs
- Tax Credits & Rebates
- Charging Infrastructure Costs
- Emissions

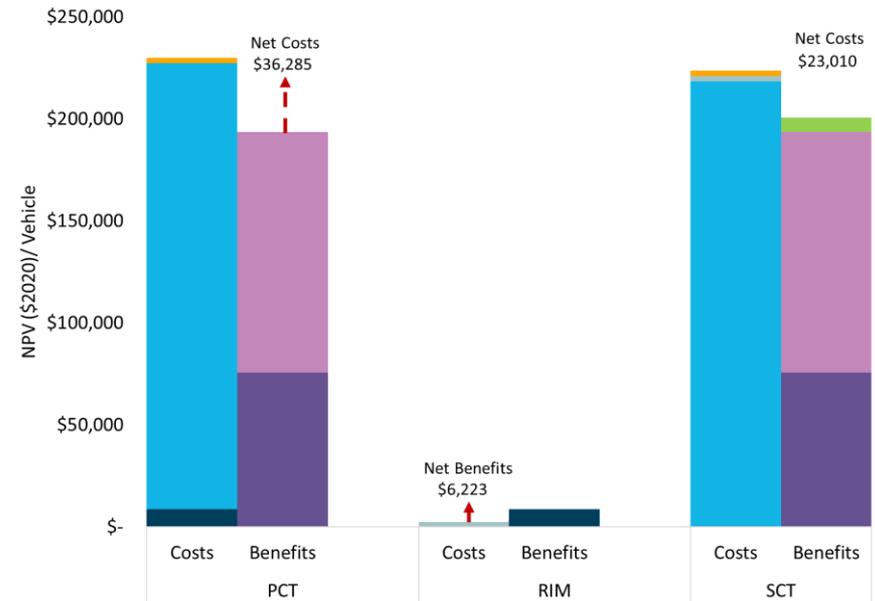


# TEP School Bus per-vehicle Cost Test Results

## Base Adoption, Unmanaged Charging



## High Adoption, Managed Charging



### Costs

- Utility Bills
- Incremental Upfront Vehicle Costs
- Electricity Supply Costs
- Charging Infrastructure Costs

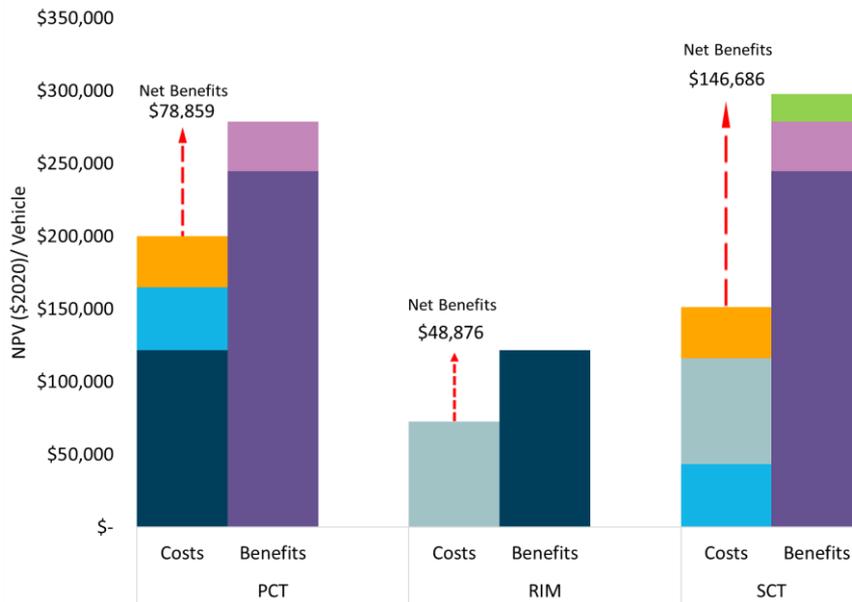
### Benefits

- Avoided Gasoline
- O&M Savings
- Tax Credits & Rebates
- Emissions

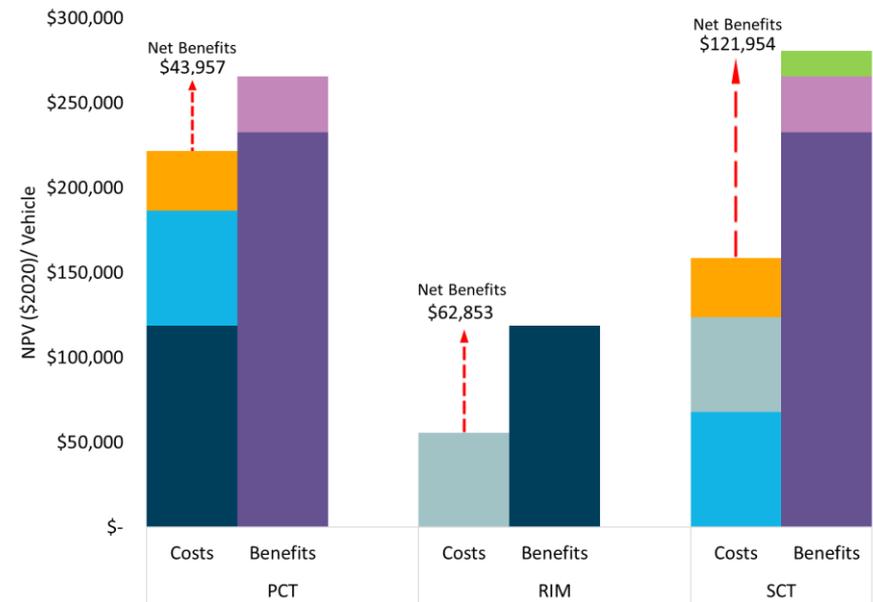


# TEP Transit Bus per-vehicle Cost Test Results

## Base Adoption, Unmanaged Charging



## High Adoption, Managed Charging



### Costs

- Utility Bills
- Incremental Upfront Vehicle Costs
- Electricity Supply Costs
- Charging Infrastructure Costs

### Benefits

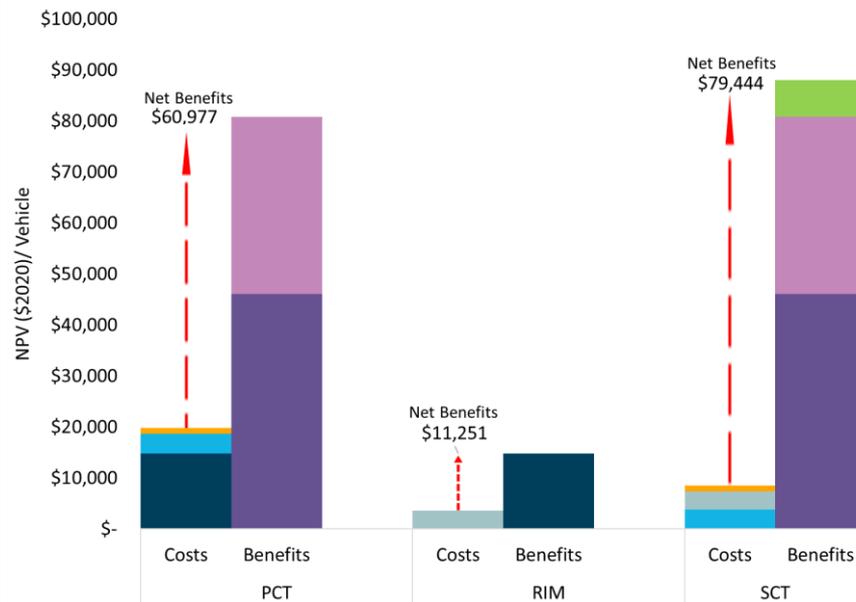
- Avoided Gasoline
- O&M Savings
- Tax Credits & Rebates
- Emissions



# TEP Parcel Van per-vehicle Cost Test Results

## Base Adoption, Unmanaged Charging

## High Adoption, Managed Charging



### Costs

- Utility Bills
- Incremental Upfront Vehicle Costs
- Electricity Supply Costs
- Charging Infrastructure Costs

### Benefits

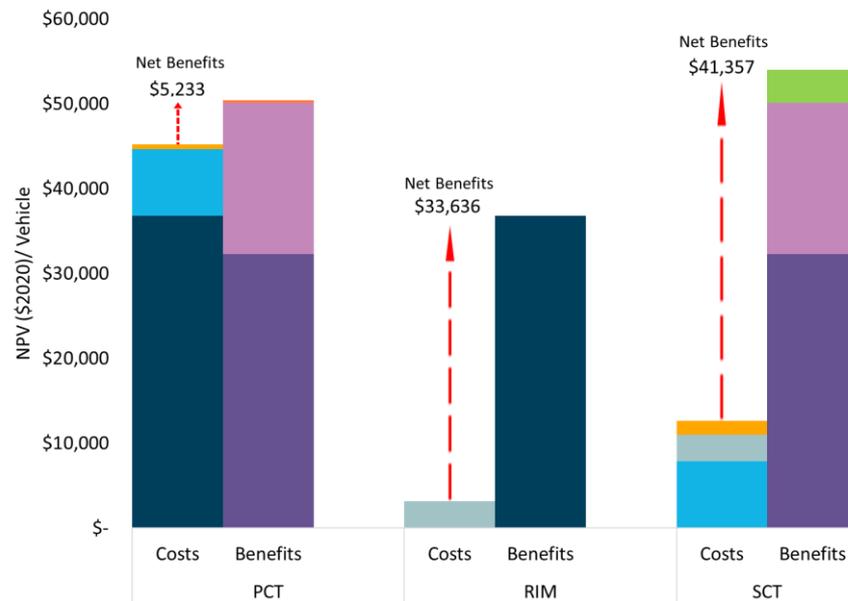
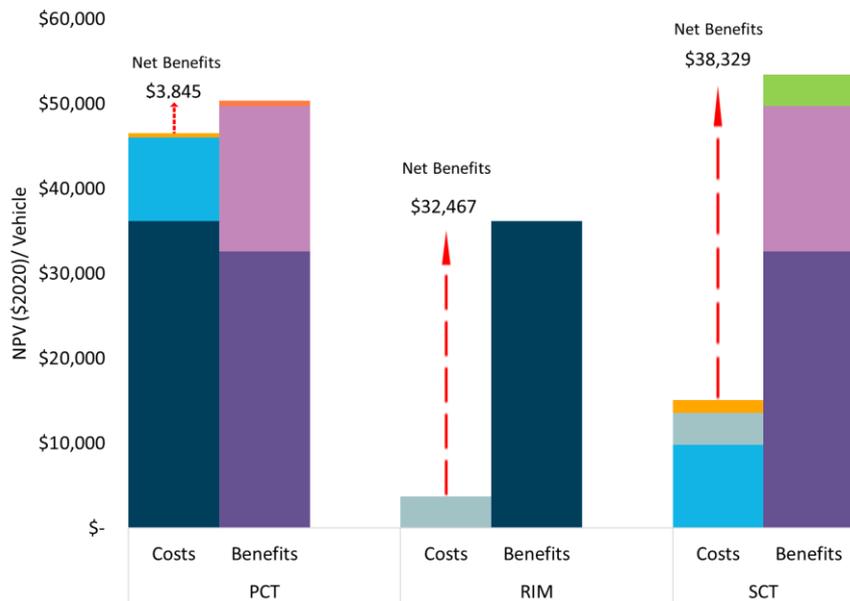
- Avoided Gasoline
- O&M Savings
- Tax Credits & Rebates
- Emissions



# APS TNC per-vehicle Cost Test Results

## Base Adoption, Unmanaged Charging

## High Adoption, Managed Charging



### Costs

- Utility Bills
- Incremental Upfront Vehicle Costs
- Electricity Supply Costs
- Charging Infrastructure Costs

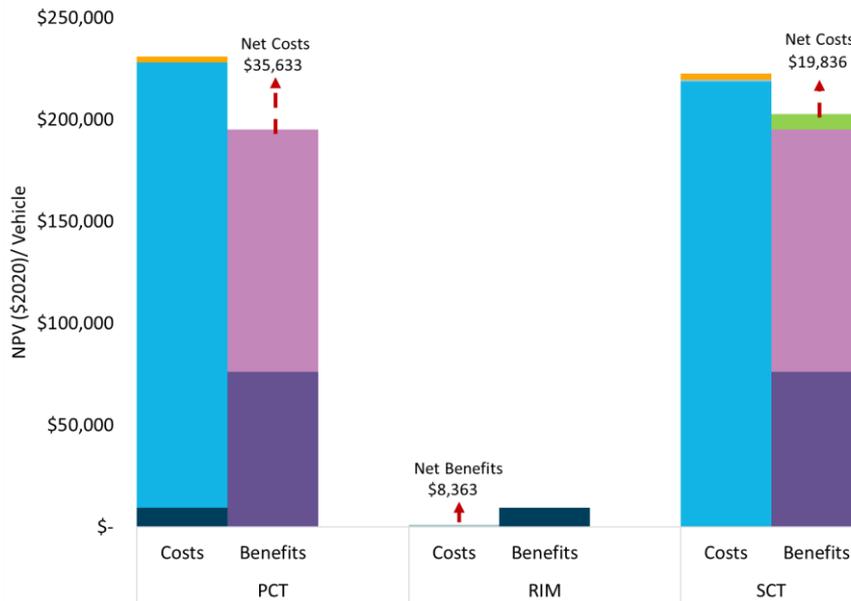
### Benefits

- Avoided Gasoline
- O&M Savings
- Tax Credits & Rebates
- Emissions

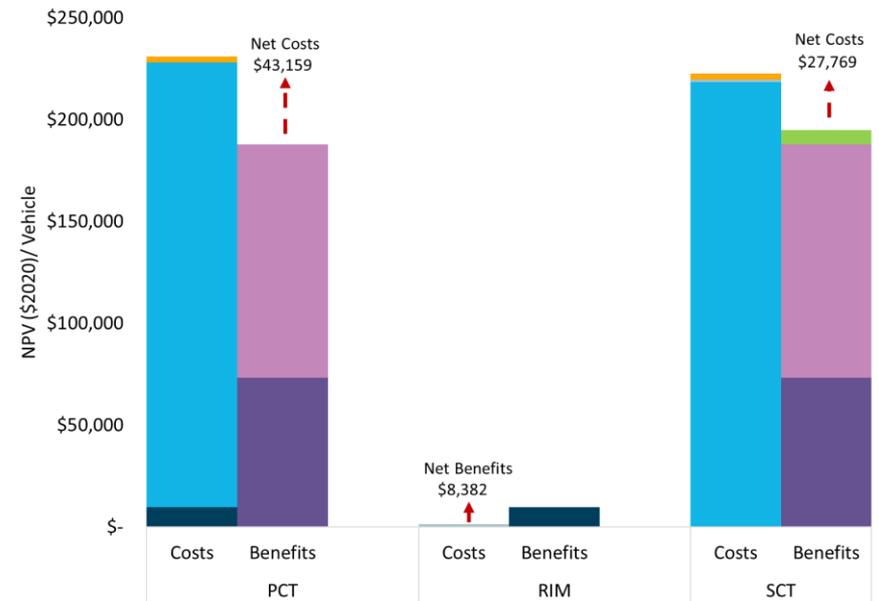


# APS School Bus per-vehicle Cost Test Results

## Base Adoption, Unmanaged Charging



## High Adoption, Managed Charging



### Costs

- Utility Bills
- Incremental Upfront Vehicle Costs
- Electricity Supply Costs
- Charging Infrastructure Costs

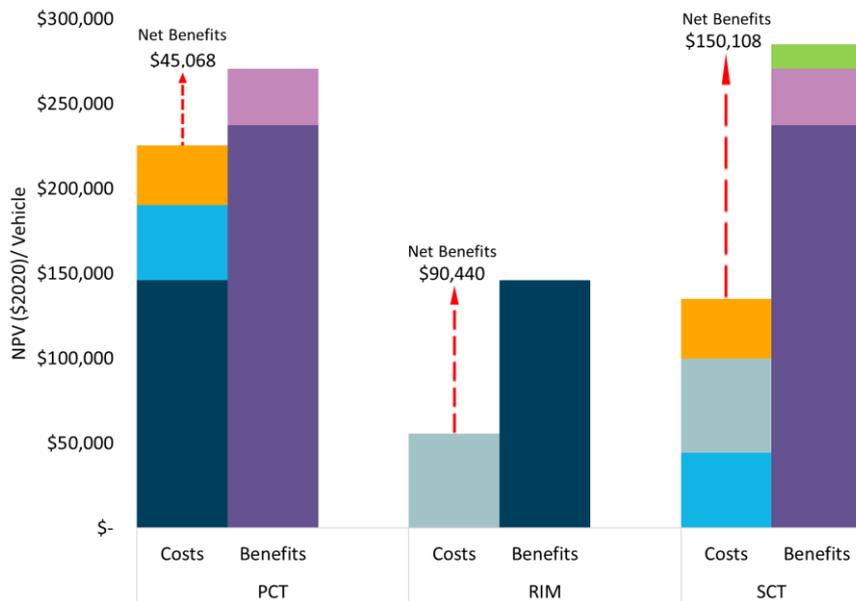
### Benefits

- Avoided Gasoline
- O&M Savings
- Tax Credits & Rebates
- Emissions

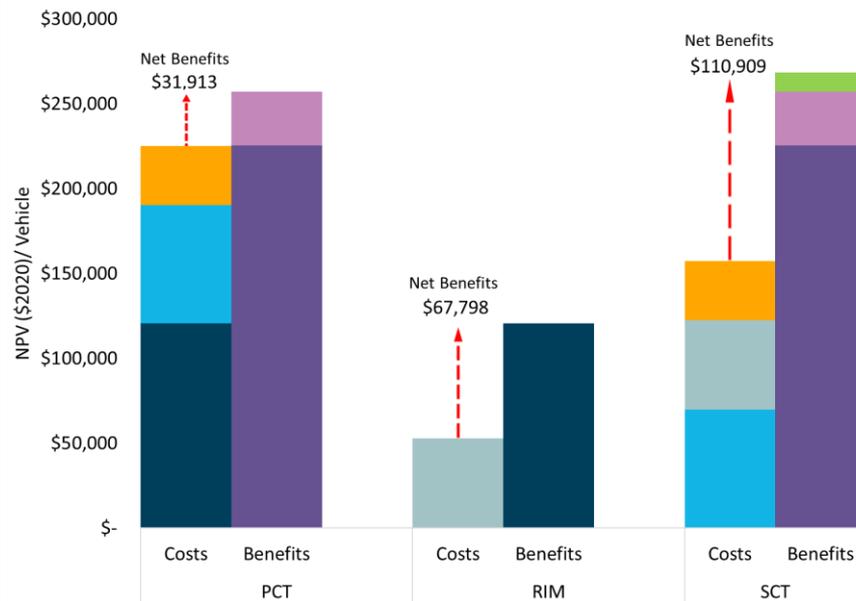


# APS Transit Bus per-vehicle Cost Test Results

## Base Adoption, Unmanaged Charging



## High Adoption, Managed Charging



### Costs

- Utility Bills
- Incremental Upfront Vehicle Costs
- Electricity Supply Costs
- Charging Infrastructure Costs

### Benefits

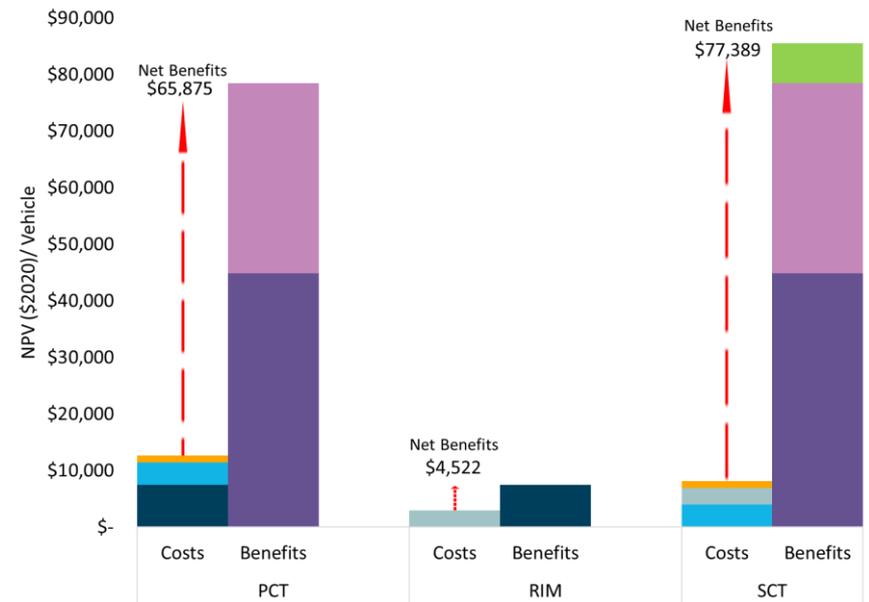
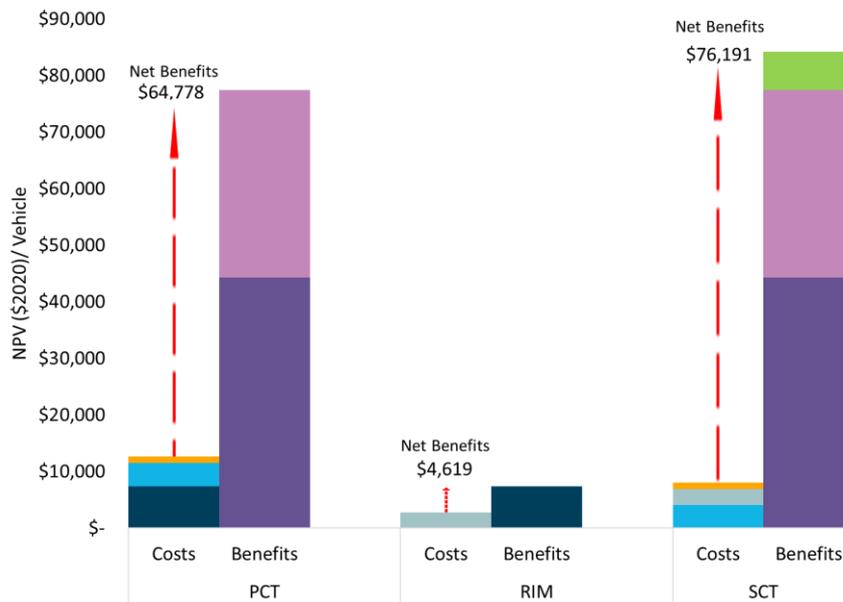
- Avoided Gasoline
- O&M Savings
- Tax Credits & Rebates
- Emissions



# APS Parcel Van per-vehicle Cost Test Results

## Base Adoption, Unmanaged Charging

## High Adoption, Managed Charging



### Costs

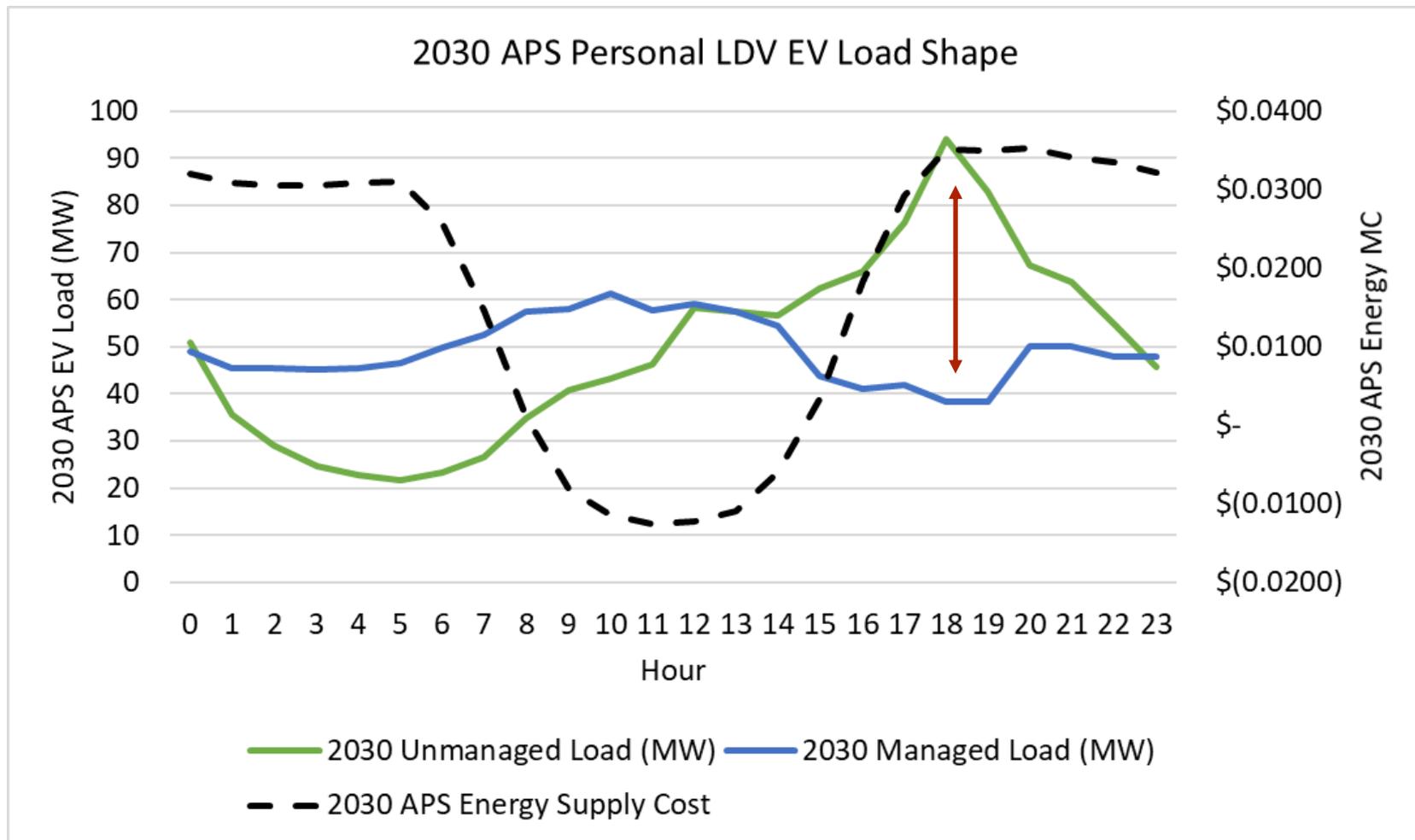
- Utility Bills
- Incremental Upfront Vehicle Costs
- Electricity Supply Costs
- Charging Infrastructure Costs

### Benefits

- Avoided Gasoline
- O&M Savings
- Tax Credits & Rebates
- Emissions

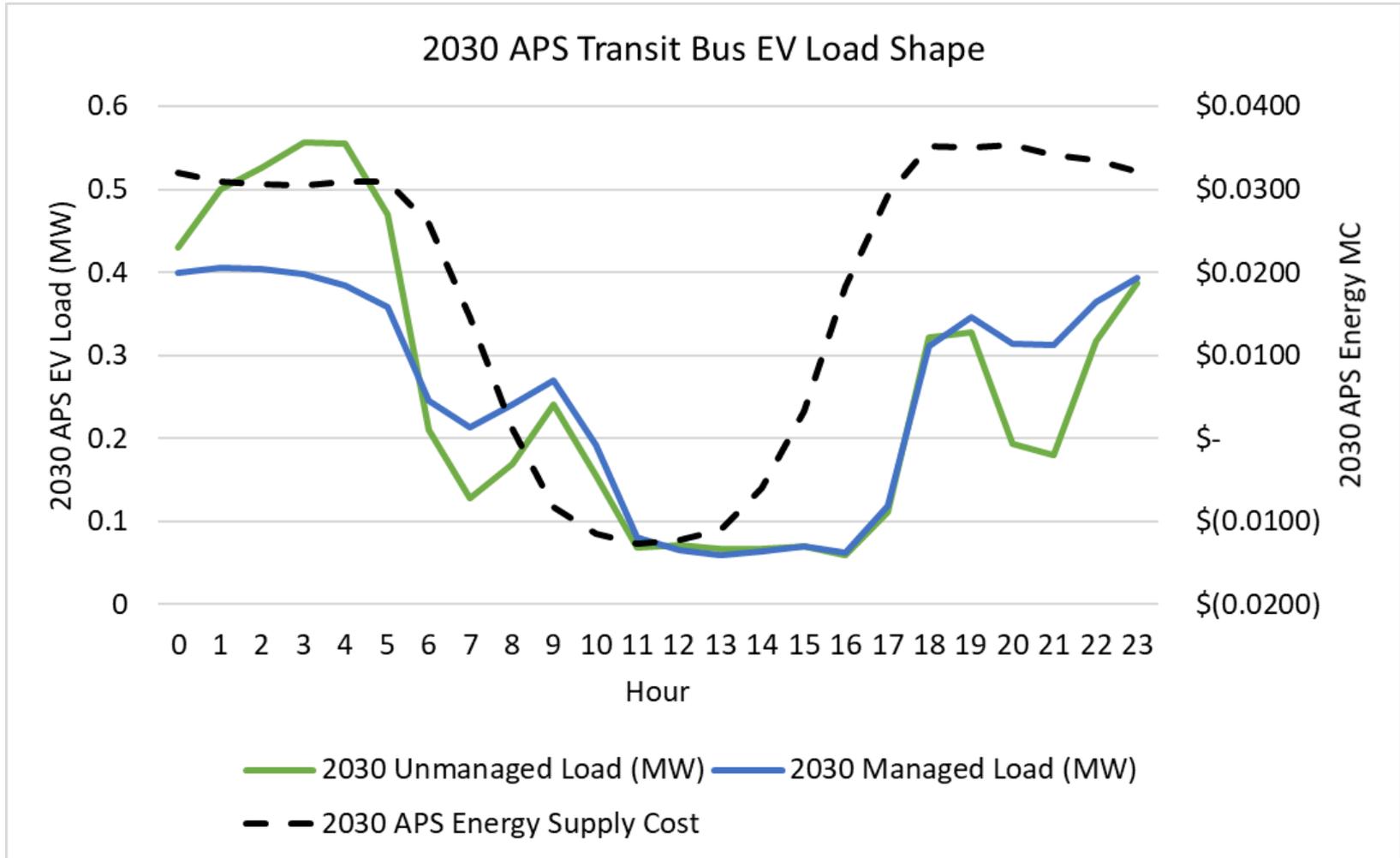


# 2030 APS Personal LDV EV Load Shape Comparison



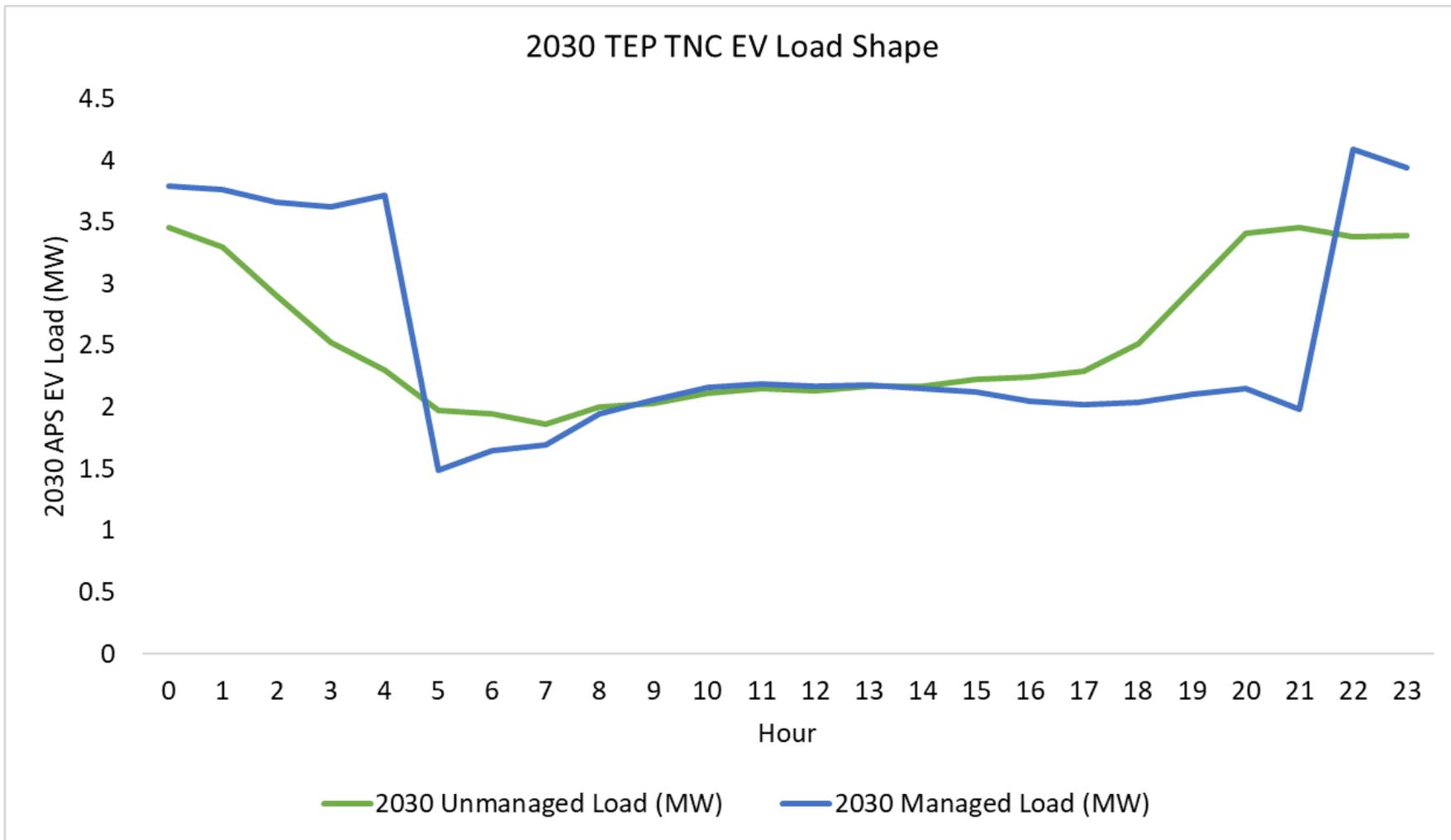


# 2030 APS Transit bus Load Shape Comparison





# 2030 TEP TNC EV Load Shape Comparison

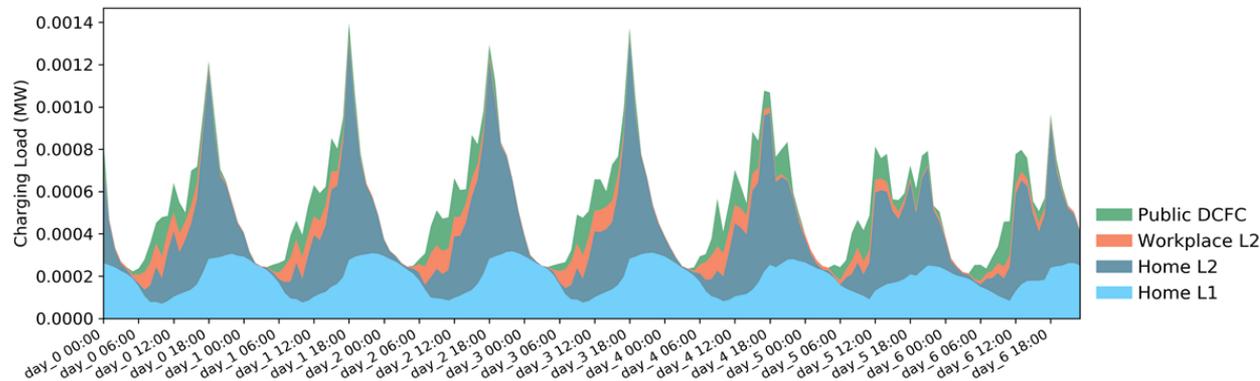




# Personal LDV Charging Load per Vehicle

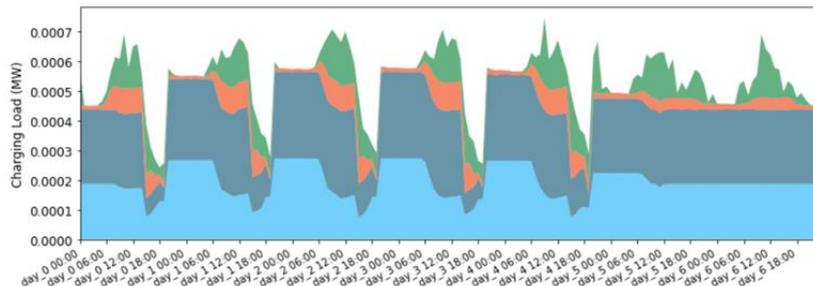
+ Personal LDV charging without management leads to high peaks during evening peak hours

+ Unmanaged



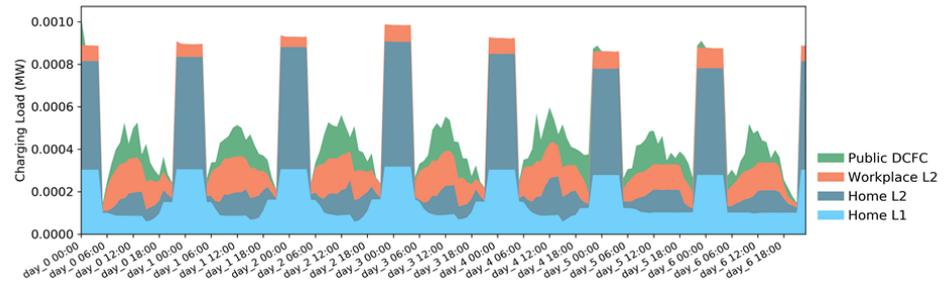
+ APS Managed

*Note axis change*



TEP Managed

*Note axis change*

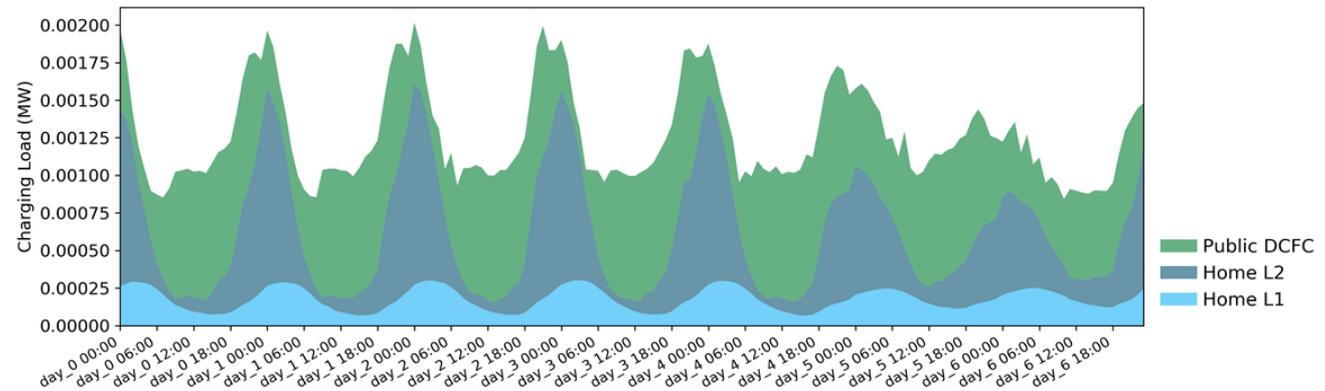




# TNC Charging Load per Vehicle

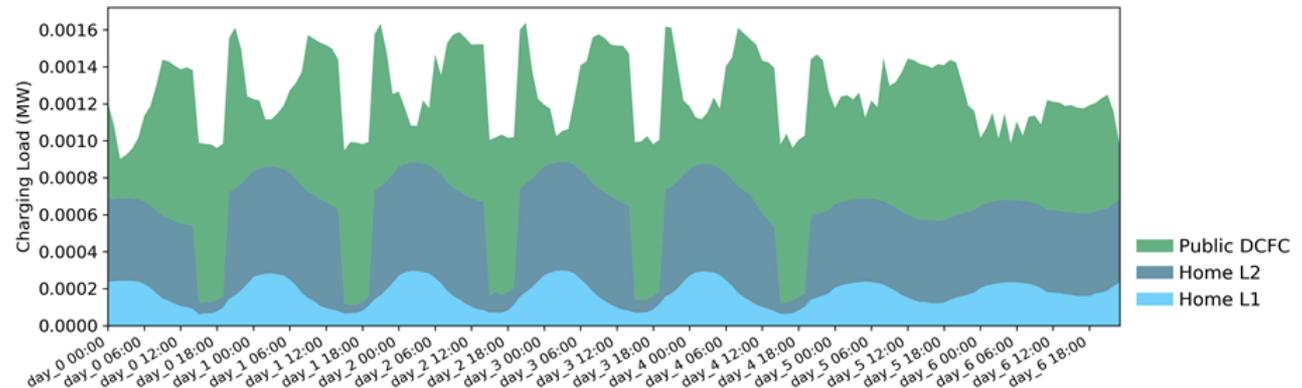
+ TNC drivers rely heavily on public DCFC charging due to limited access to home charging and high opportunity cost of charging during shifts

+ Unmanaged



+ Managed (APS)

*Note axis change*

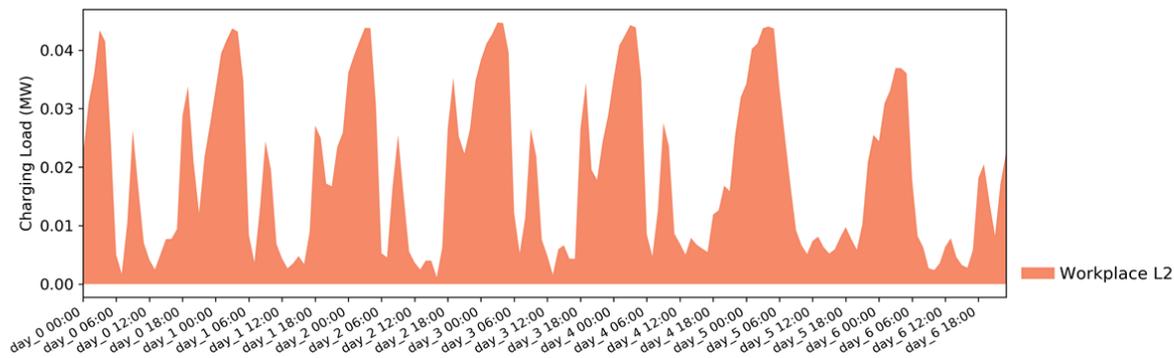




# Transit Bus Charging Load per Vehicle

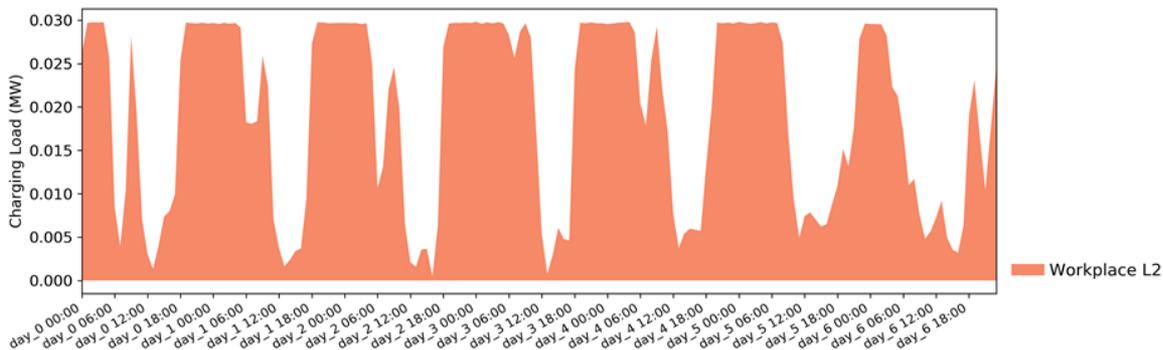
+ Managed charging at bus depots helps reduce charging during peak

+ Unmanaged



+ APS Managed

*Note axis change*





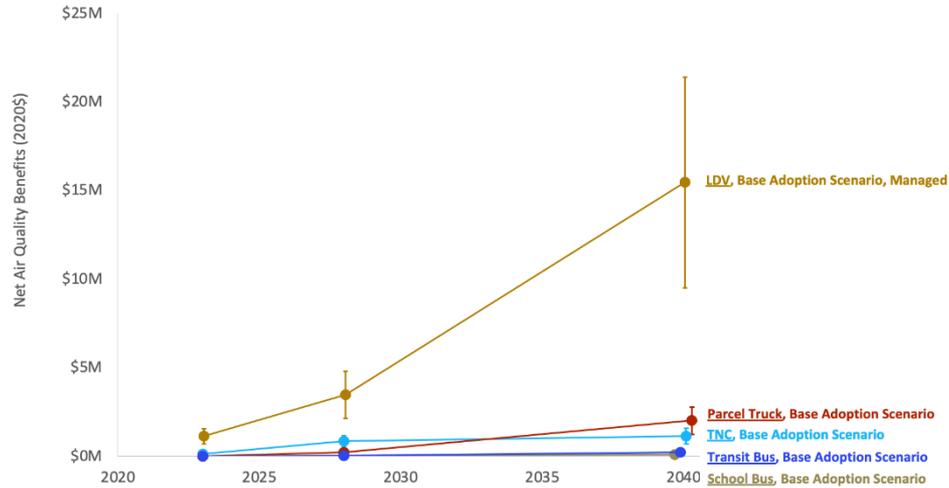
Energy+Environmental Economics

# Additional Air Quality Analysis Slides



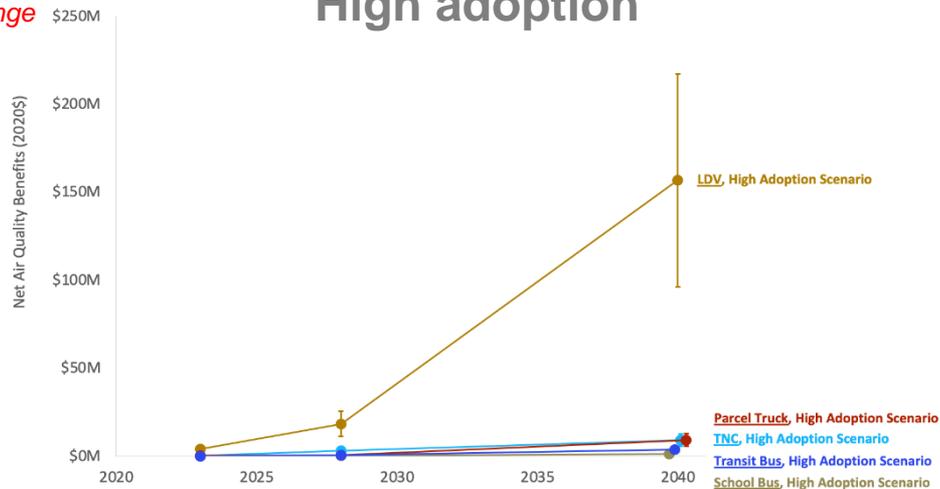
# AQ Impacts: Base vs High Adoption

## Base adoption



Note axis change

## High adoption





# Air quality impacts of TE assessed using the U.S. EPA's COBRA tool

- + **COBRA assesses the health impacts of changes in air pollutants from a baseline level**
  - Examples of health impacts include adult mortality, infant mortality, respiratory hospital admissions, non-fatal heart attacks, and lost workdays, among others
- + **Model estimates health impacts due to changes in particulate matter, and the associated monetary value**
- + **E3 analysis includes changing electricity mix over time, in line with utility resource plans and anticipated emissions reductions**
  - Increasing air quality benefits over time as electricity sources emit less pollution



**COBRA**  
Co-Benefits Risk Assessment  
Health Impacts Screening and Mapping Tool

## Notes, by slide number

### Slide 10

Medium- and heavy-duty vehicles are defined as those weighing at least 8,500 lbs.

### Slide 12

Uber, September 2020, "Driving a Green Recovery," <https://www.uber.com/us/en/about/sustainability/>

Lyft, June 2020, "Leading the Transition to Zero Emissions: Our Commitment to 100% Electric Vehicles by 2030," available at <https://www.lyft.com/blog/posts/leading-the-transition-to-zero-emissions>

### Slide 13

Headline source: ADOT

School buses: League of Conservation Voters, January 2020, "The Future is Electric – Phoenix Celebrates First Electric School Bus," <https://www.lcv.org/article/future-electric-phoenix-celebrates-first-electric-school-bus/>

### Slide 14

"Sun Tran's first all-battery electric bus hits Tucson streets," May 2020, <https://kvoa.com/news/2020/05/18/sun-trans-first-all-battery-electric-bus-hits-tucson-streets/#:~:text=On%20Monday%2C%20Tucson%20Mayor%20Regina,city's%20vehicle%20and%20transition%20fleet.%22>

Interview with Sun Tran, August 21, 2020

Interview with City of Tucson and Northern Arizona Intergovernmental Public Transportation Authority, July 22, 2020

Center for Transportation and the Environment, "Mountain Line On-Route Charging Overview"

### Slide 16

Source for headline: ADOT

Example of larger pickup truck = Ford F-250

Source for through trips: CPCS for ADOT, July 2019, "Arizona Truck Parking Study"

Source for AZ-MX border stats: Arizona State Freight Plan A to Z, 2017

Source for Ducey announcement: “Ducey Announces Major Funding For Border Shipping Route At Arizona-Mexico Commission Summit,” June 2018, <https://fronterasdesk.org/content/658498/ducey-announces-major-funding-border-shipping-route-arizona-mexico-commission-summit>

### Slide 37

Source: U.S. Environmental Protection Agency, Inventory of Greenhouse Gas Emissions and Sinks, 1990 - 2018, available at <https://www.epa.gov/ghgemissions/inventory-us-greenhouse-gas-emissions-and-sinks-1990-2018>

### Slide 38

<https://azbigmedia.com/real-estate/big-deals/industrial/phoenix-becomes-a-magnet-for-distribution-and-warehouse-facilities/>

Colliers International 2019 Q4 Greater Phoenix Industrial Market Report, available at <https://www2.colliers.com/en/research/phoenix/2019-q4-greater-phoenix-industrial-market-report#:~:text=Q4%202019%20Industrial%20Market,to%20%240.59%20per%20square%20foot>

Population growth and the increasing popularity of e-commerce are generating more local truck trips to deliver parcels. Meanwhile, local economic growth and complex supply chains are leading to more movement of final and intermediate goods in and out of the region, especially to Mexico.

### Slide 39

FleetOwner Top 500 Private Fleets, <https://www.fleetowner.com/truck-stats/fleet-owner-500/article/21703705/fleet-owner-500-top-private-fleets-of-2019>

### Slide 40

On Frito Lay: <https://www.truckinginfo.com/342682/peterbilt-delivers-first-electric-model-220ev-to-frito-lay>

<https://www.foxbusiness.com/money/ups-electric-delivery-vans-announces-waymo-partnership>

[https://www.pressroom.ups.com/pressroom/ContentDetailsViewer.page?ConceptType=PressReleases&id=1580304360144-453&WT.mc\\_id=TWT\\_BB4\\_EV\\_PRESSRELEASE\\_012920](https://www.pressroom.ups.com/pressroom/ContentDetailsViewer.page?ConceptType=PressReleases&id=1580304360144-453&WT.mc_id=TWT_BB4_EV_PRESSRELEASE_012920)

<https://www.reuters.com/article/us-deutsche-post-dhl-streetscooter/dhl-to-debut-zero-emission-electric-delivery-vans-in-u-s-cities->

[idUSKBN1XZ2E7?utm\\_source=Triggermail&utm\\_medium=email&utm\\_campaign=Post%20Blast%20bii-transportation-and-logistics:%20DHL%20brings%20EV%20pilot%20to%20the%20US%20%7C%20Automation%20to%20help](https://www.reuters.com/article/us-deutsche-post-dhl-streetscooter/dhl-to-debut-zero-emission-electric-delivery-vans-in-u-s-cities-idUSKBN1XZ2E7?utm_source=Triggermail&utm_medium=email&utm_campaign=Post%20Blast%20bii-transportation-and-logistics:%20DHL%20brings%20EV%20pilot%20to%20the%20US%20%7C%20Automation%20to%20help)

%20UPS%20handle%2032M%20packages%20per%20day%20during%20holidays%20%7C%20Indian%20mobility%20startups%20see%20cash%20infusions&utm\_term=BII%20List%20T%26L%20ALL “

#### Slide 41

Single-system electrification relies on offboard equipment, with a hose connected by a window adapter delivering HVAC services. Dual-system electrification, or “shore power,” requires both onboard and offboard equipment so that trucks can plug directly into electrical outlets. Trucks must be equipped with AC equipment or an inverter to convert 120-volt power. Truck stops offering this technology generally install 6 – 12 TSE units/electrified parking spaces. Using grid-connected electric power for these services improves air quality through reduced emissions and can save trucking companies an estimated 40% to 70% on operating costs during these waiting periods. These air quality improvements can be especially significant to communities that are near truck stops, which are often financially and environmentally disadvantaged.

Thermo King, a large supplier of transport refrigeration technologies, recently announced a partnership with electric MDV company Chanje and the two companies are currently testing an all-electric refrigerated delivery van. Thermo King, “Driving Innovation: 100% Electric. 100% Cool,” April 5, 2019. Available at: <https://www.thermoking.com/na/en/newsroom/2019/04/driving-innovation--100--electric--100--cool--.html>.

NREL, 2015, “Shorepower Truck Electrification Project (STEP) – Cumulative,” <https://www.nrel.gov/docs/fy15osti/64635.pdf>

U.S. Department of Energy, “Truck stop electrification sites by company as of March 30, 2017,” <https://www.energy.gov/eere/vehicles/fact-973-april-17-2017-truck-stop-electrification-services-reduce-idling-are-available>

Maricopa County Air Quality Department. May 7, 2018. “FY 18 DERA Sub Grantee Letter.” Available at: <https://www.maricopa.gov/DocumentCenter/View/38018/FY18-DEA-Sub-Grantee-Letter>

#### Slide 43

CPCS, July 2019, “Arizona Truck Parking Study,” <https://azdot.gov/sites/default/files/2019/08/final-report-arizona-truck-parking-study.pdf>